Consumer Impact Report







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Introduction & Summary



Introduction

The OMD Insight team's unique tracking study, Radar, surveys between 250 - 500 Brits weekly to glean insight on the nation's outlook and consumer's decision-making. It has run for 100 weeks, surveyed over 28,000 people in total and given OMD UK access to a rich, trendable dataset of consumer behaviours.

With the COVID-19 pandemic impacting everybody in the UK, we are using Radar to measure the extent of this impact and track how it evolves over time.

This week's report focuses on these most recent results, collected from a nationally representative sample of 250 respondents in the UK between Friday 5th March to Sunday 7th March 2021.



Summary: Children returning to schools corresponds with a drop in confidence in the government, however optimism around post-COVID activities continues to rise

- The nation are feeling slightly happier (+1ppt) and less anxious (-6ppts) this week, however, there has been a slight drop in optimism (-4ppts) and satisfaction (-3ppts).
- Less people report that money is tight at the moment (-3ppt), however optimism around future business conditions (-6ppt) has declined this week.
- After a significant rise in confidence in the government last week, this metric has declined slightly in the last 7 days (dropping 3ppts) with people voicing their concerns over children returning to school this week.
- Worry is the most prominent emotion over children returning to schools for the nation, but parents are significantly more likely than average to feel happy about it.
- Optimism as a result of COVID-19 vaccinations continues to rise, with two thirds now optimistic about returning to activities that were halted.
- As the vaccine roll-out continues and people look ahead to June, interest in booking a holiday continues to rise, as well as researching flights, both up 3ppts this week.

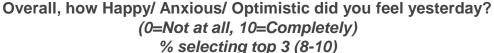
Life satisfaction, optimism & consumer confidence

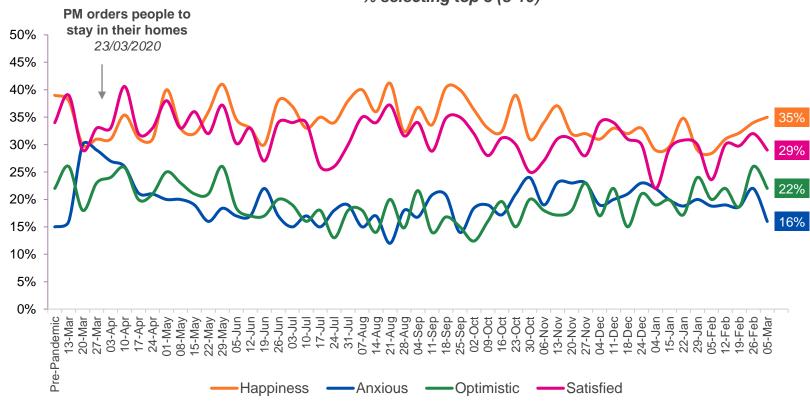


Happiness levels have increased again, and anxiety has dropped significantly, however people are feeling less optimistic this week



- Optimism has decline 4ppts from 26% to 22% in the last 7 days
- Satisfaction levels have decreased from 32% to 29%
- Anxiety levels have also decreased this week, from 22% to 16%



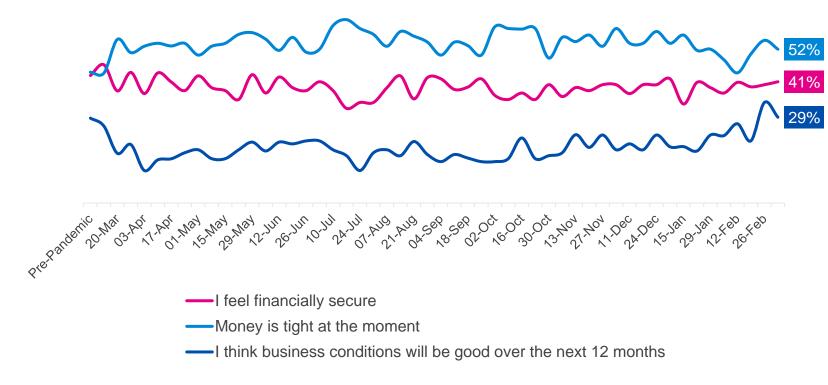




Although less people report money is tight at the moment, optimism around future business conditions has dropped this week

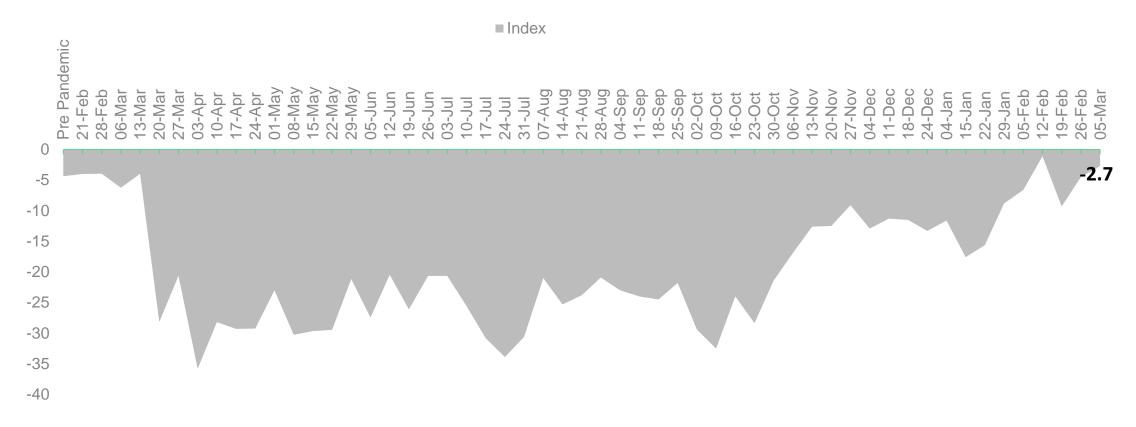
- There has been a 1ppt incline in the percent of people feeling financially secure, from 40% to 41%
- Those stating that money is tight at a the moment has decreased 3ppt from 55% to 52%
- There has been a 6ppt decrease in confidence in future business conditions, down from 34% to 29%

To what extent do you agree with the following statements?
(0=Not at all, 10=Completely)
% selecting top 3 (8-10)





Despite lower levels of optimism for future business conditions, Consumer Confidence has increased this week, up from -4.5 to -2.7



The Consumer Confidence index can range from 100 to -100 and is calculated by subtracting negative financial outlook from positive financial outlook. A zero score means equal positive and negative feedback. Please note that we have remove two statements that were originally included in Index calculations to get a more nuanced view, and therefore the data now shown in this chart is different to previous weeks.



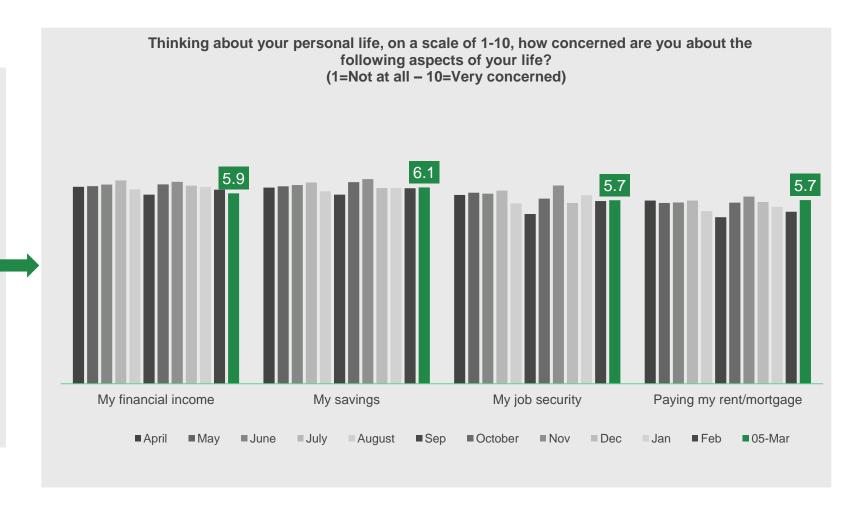
Financial concerns have remained relatively stable, with the exception of paying rent/mortgage

18% of households have someone that has been furloughed

7% of households include someone that has been made redundant since the COVID-19 outbreak began

4% of households contain someone that has had their **salary reduced** since the COVID-19 outbreak

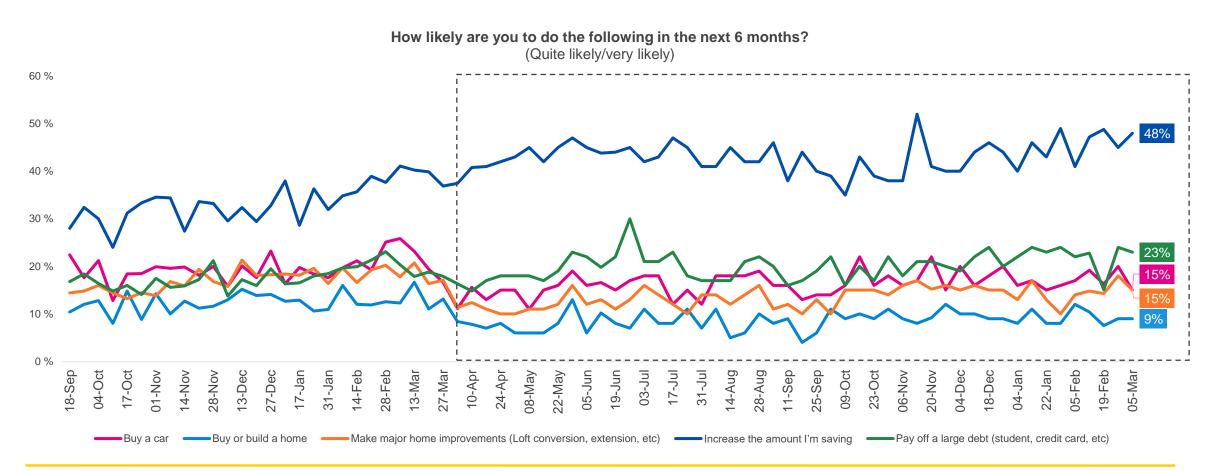
72% say that their employer has been supportive during the COVID-19 outbreak





Intent to increase savings has increased 3ppts this week as interest in other big-ticket items such as home improvements or cars has declined

The percent who say they intend to pay off a large debt has dropped slightly this week by 1ppt, from 24% to 23%



Confidence in Government & Broad Concerns



After a significant rise in confidence in the government last week, this metric has declined slightly in the last 7 days (dropping 3ppts)

There remains concern that allowing children back to school will have a negative impact on progress:

"I'm not confident because the last time kids went back to school it got worse"

"I think sending children back to school is increasing the risk of Covid"

"The government constantly making mad decisions, not easing opening schools just letting everyone come back at the same time. Should be changes such as a year group a day not 1000 kids all in at once."

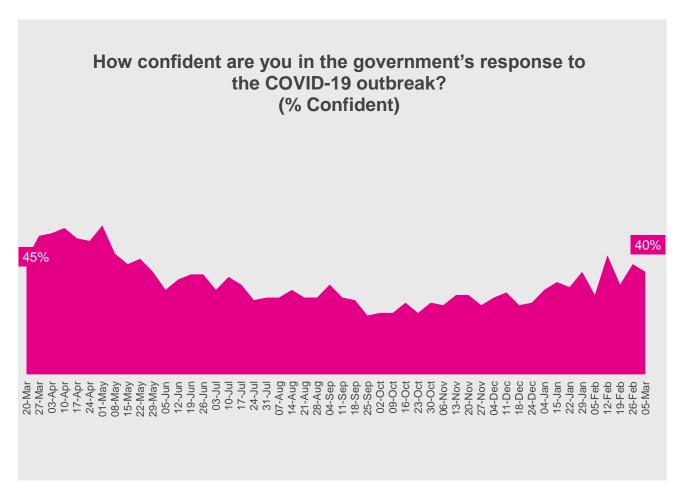
"All the children returning to school will cause another wave."

Although the vaccine roll out and announcement of a slow lifting of restrictions is improving confidence for some:

"Now the vaccines are available I feel we're at last on the right track so long as the public tow the line until we're all fully vaccinated"

"The government has recently taken a more realistic and cautious approach to releasing restrictions."

"Since the start of the 3rd lockdown the governments approach has improved greatly, and I am confident the easing of restrictions will be done the right way this time"

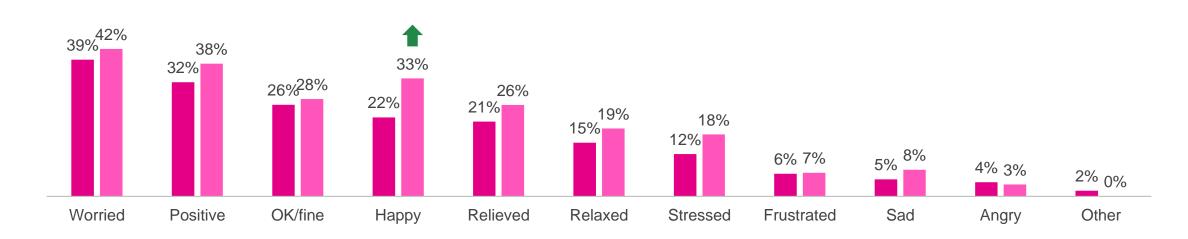




Worry is the most prominent emotion over children returning to schools but parents are significantly more likely than average to feel happy about it

Which of the below best describes your thoughts / feelings towards children returning to schools?





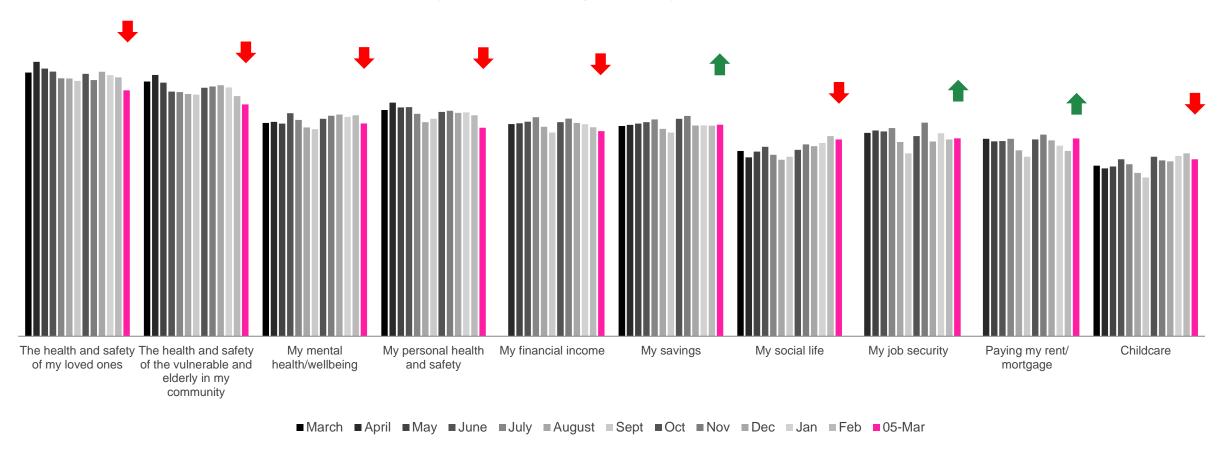
Source: OMD Radar Survey. 05/03: Total (251) Parents (120).



Personal life concerns have decreased across the board, with the exception of concerns around savings and paying rent/mortgage

Thinking about your personal life, on a scale of 1-10, how concerned are you about the following aspects of your life?

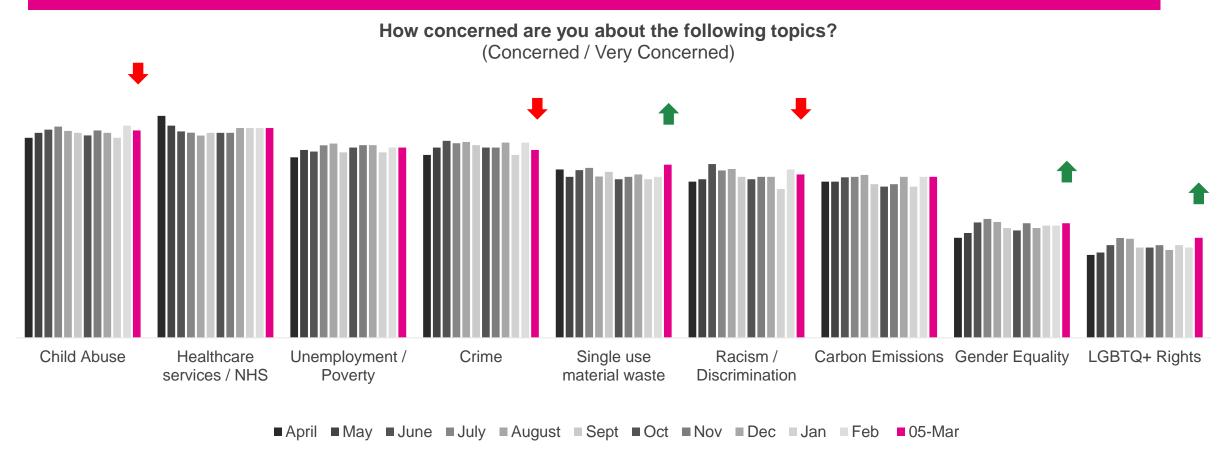
(1=Not at all – 10=Very concerned)





Concerns over Gender Equality and LQBTQ+ Rights have increased in the last 7 days

Concerns over Healthcare services and the NHS have stabilised from Dec to Jan at 86%



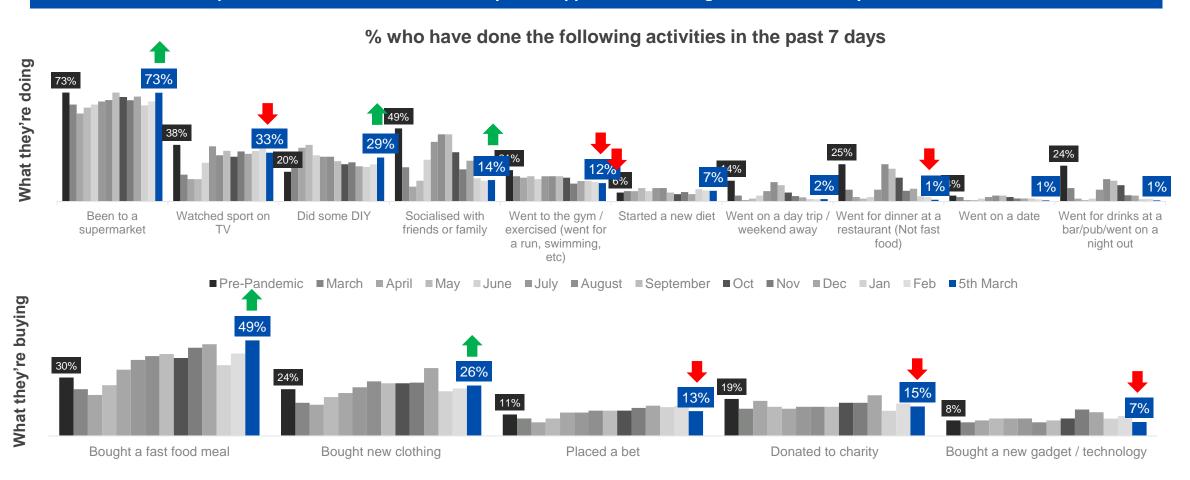


Changes in Behaviour



This week we have had more people treat themselves to fast food meals and new clothing

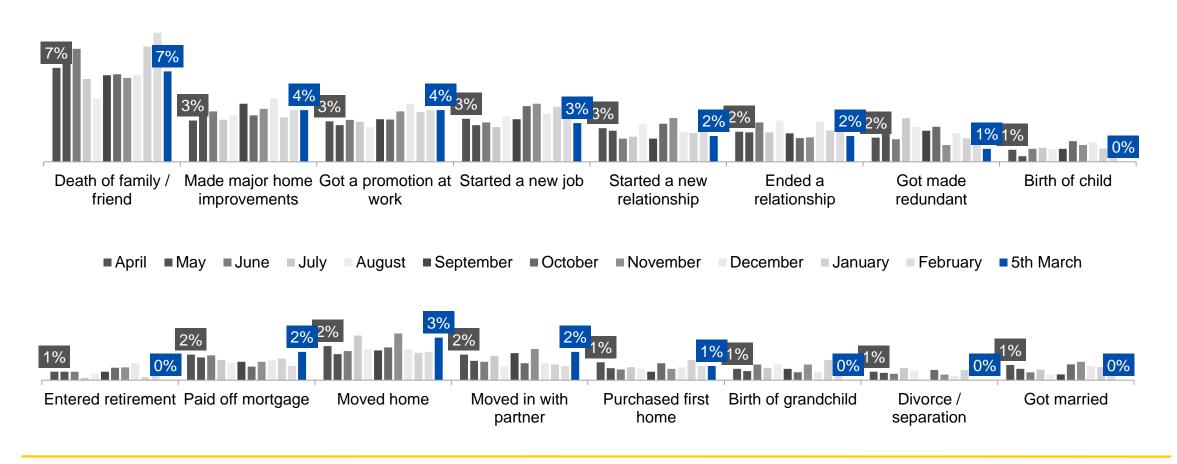
The percent that have donated to charity has dropped back down again in the last 7 days from 21% to 16%





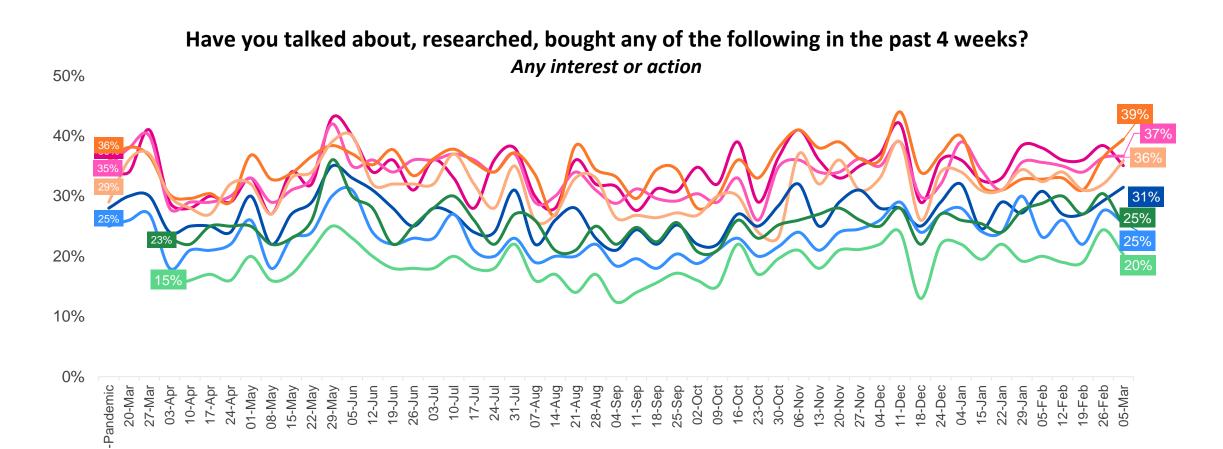
For the first time in four weeks, we have seen the number of people experiencing the death of a family / friend in the last week decrease

% who have done or have had the following happen to them in the last 4 weeks?





This week we have seen an increase in those interested in buying mobile phones and TV subscriptions



Broadband — Mobile Phone — TV Subscription — Current Account — Credit Card — Car Insurance — Life insurance/Other medical insurance

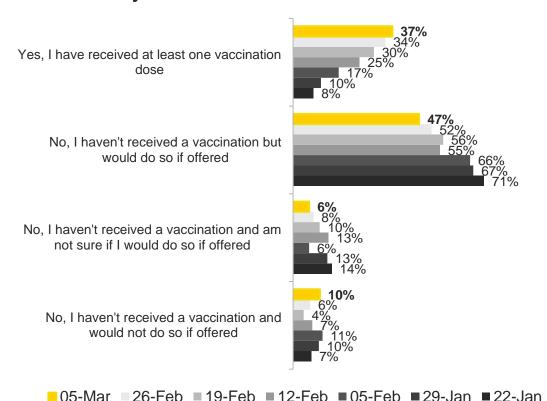


Looking ahead



The percentage of the population that have received a vaccination dose continues to rise but a minority of vaccination rejectors remains

Have you received a vaccination for COVID-19?



Many are concerned over the potential side effects and long term impact, which is creating a barrier to them considering receiving a dose

"It's a wait and see situation for me - I need to be reassured that it's highly unlikely that I will suffer from side effects."

"There has been a lot of controversy surrounding the vaccination and it worried about the side effects and possible future consequences"

"Think it has been rushed and don't know enough about it and long term effects in future"

"Covid is a common flu and this whole circus is what our politicians have provided us with, and apart from that nobody gives me a guarantee that there will be no side effects."

Others feel as though they already have enough to protect them, and don't need the vaccine

"The measures in place are enough to protect me. Coughs and sneezes spread diseases. Learnt this as a CHILD"

"I don't trust it and I'm already young and healthy I don't want anything mixing in my body"

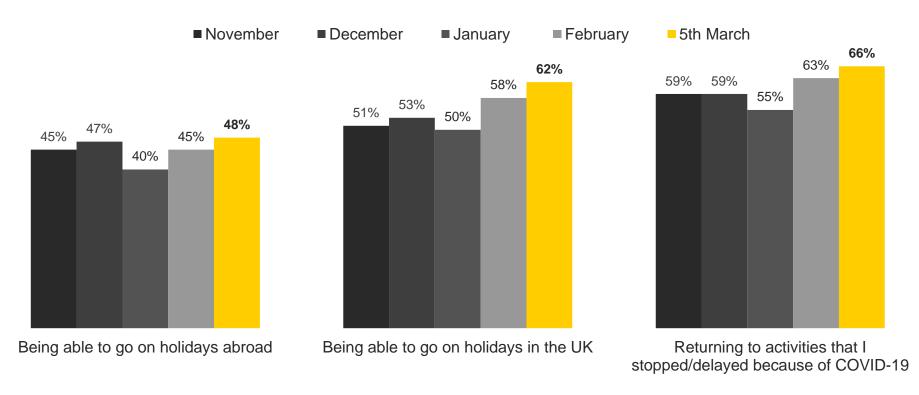
"I am a healthy 42 year old that has no underlying health issues, I have never smoked and I do lots of cardio fitness. Because of this I feel that I don't need the vaccine because covid won't affect me."

"I don't go out enough"



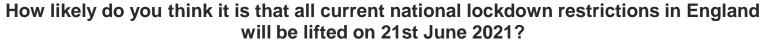
Optimism as a result of COVID-19 vaccinations continues to rise, with two thirds now optimistic about returning to activities that were halted

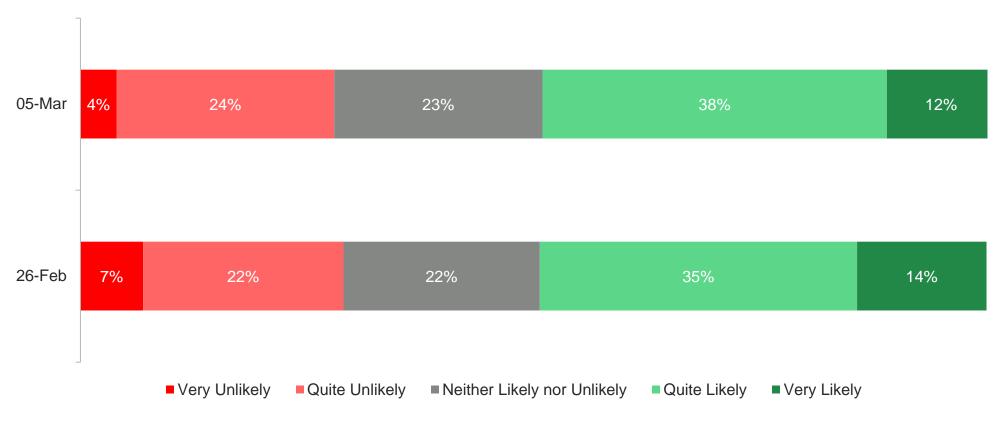
The news around a potential vaccine for COVID-19 in 2021 has made me optimistic about...





Half of the nation continue to predict that all current national lockdown restrictions will be lifted on 21st June



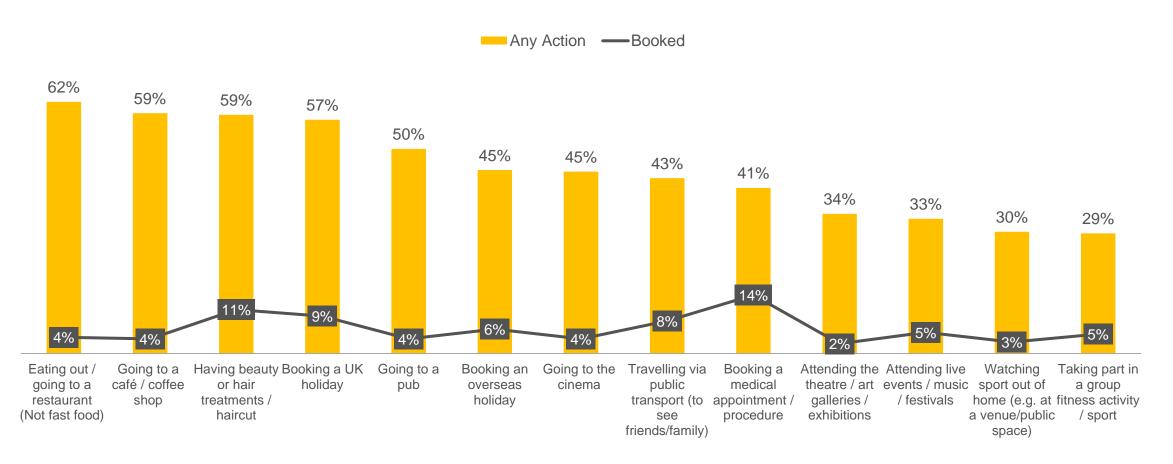


Source: OMD Radar Survey. 05/03: Live in England (208).



Although eating out is the most researched activity, few have booked anything yet. Almost 1 in 10 have booked a UK holiday.

Since Boris' announcement on Monday (22nd February) outlining a roadmap out of lockdown, which of the following activities have you thought about, researched and/or booked?



25

Source: OMD Radar Survey. 05/03: 251.

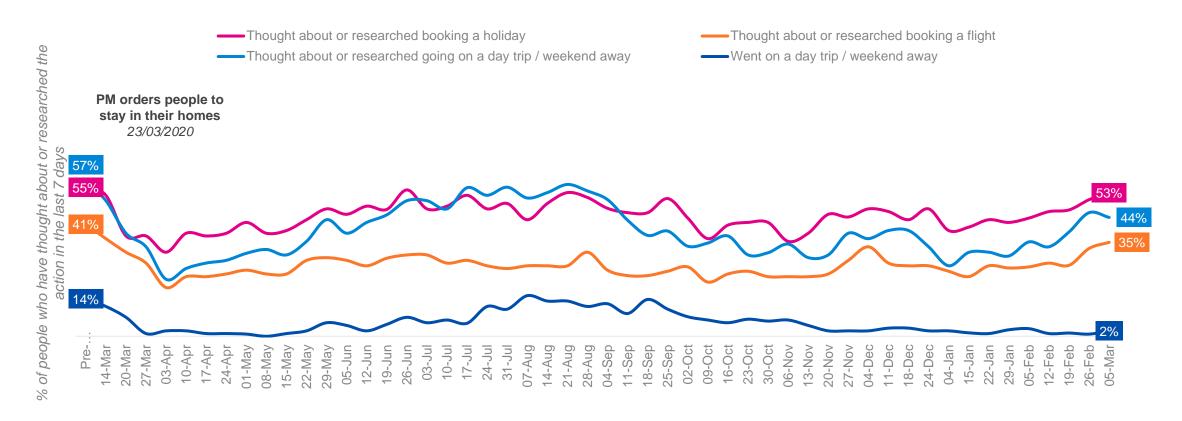


Interest in booking a holiday continues to rise, as well as researching flights

Interest in day trips has dipped slightly this week, but still remains relatively high at 44% showing an interest in this kind of booking.

Looking at the different activities listed below, in the past 7 days which have you thought about and or researched if at all?

Which of the below, if any, have you done or have happened to you in the last 7 days? – Went on a day trip

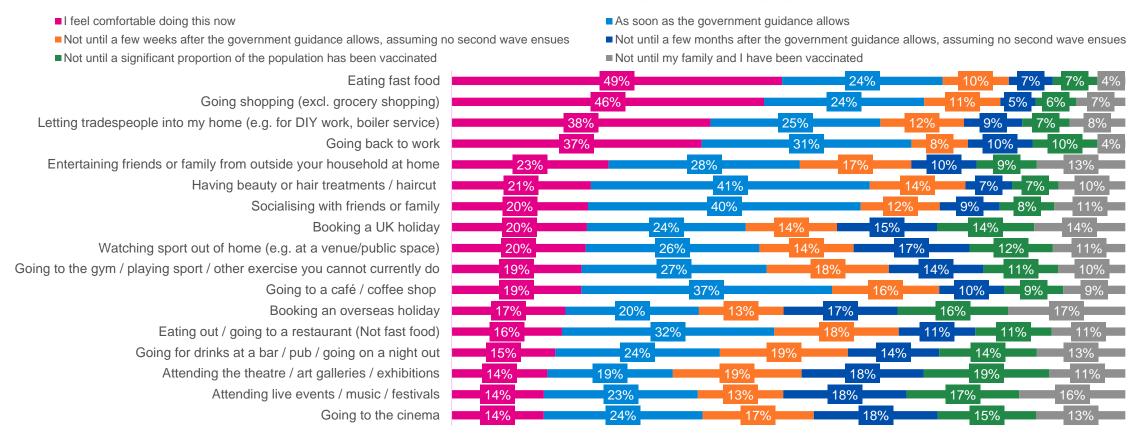




We can see further increases in the amount of people who currently feel comfortable doing most activities this week, as well as increases in comfort once restrictions are lifted

There has been a 7ppt increase in the percentage of people that feel comfortable entertaining friends and family from outside your household at home

When would you feel comfortable doing the following again?





Appendix



