Consumer Impact Report







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# Introduction & Summary



#### Introduction

The OMD Insight team's unique tracking study, Radar, surveys between 250 - 500 Brits weekly to glean insight on the nation's outlook and consumer's decision-making. It has run for 110 weeks, surveyed over 31,000 people in total and given OMD UK access to a rich, trendable dataset of consumer behaviours.

With the COVID-19 pandemic impacting everybody in the UK, we are using Radar to measure the extent of this impact and track how it evolves over time.

This week's report focuses on these most recent results, collected from a nationally representative sample of 250 respondents in the UK between Friday the 21<sup>st</sup> of May to Sunday 23<sup>rd</sup> of May 2021.



Summary: As people enjoy the latest easing of restrictions, happiness, life satisfaction and optimism have all increased, however less people are confident that things will go as planned on the 21<sup>st</sup> June

- A week after restrictions eased on the 17th, happiness (+8ppts), optimism (+4ppts) and life satisfaction (+14ppts) have all increased
- Feelings of financial security and optimism around future financial conditions have increased in the last 7 days, however consumer confidence is down overall
- Confidence in the government has decreased 2ppts as some criticize their handling of the Indian variant and international travel, however overall, confidence is still higher than this time last year
- Confidence that the current national lockdown restrictions will be lifted on 21st June has dropped slightly again this week around news of new variants. Despite concerns, people are making the most of the latest easing of restrictions as, the number of people eating out and going to a café has increased this week
- As the nation prepares for Step 3 on the road out of lockdown, there have been increases in the percentage of people thinking about, researching or booking out of home activities; including considerable increases in booking live events and public art events ahead of the return of large-scale public events

Life satisfaction, optimism & consumer confidence



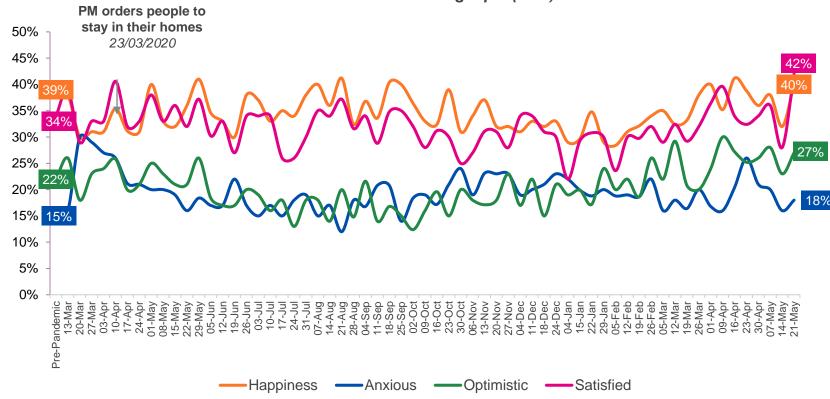
# A week after restrictions eased on the 17th, happiness, optimism and life satisfaction have all increased, particularly life satisfaction which is up 14ppts

- Happiness levels have increased 8ppts, dropping from 32% to 40%.
- Optimism has seen a 4ppt increase this week, from 23% to 27%.
- Life satisfaction has increased 14ppts from 28% to 42%
- Anxiety levels have increased slightly this week, rising from 16% to 18%

Overall, how Happy/ Anxious/ Optimistic did you feel yesterday?

(0=Not at all, 10=Completely)

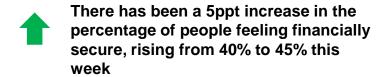
% selecting top 3 (8-10)

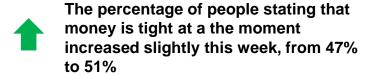


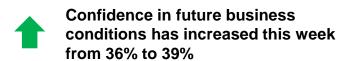


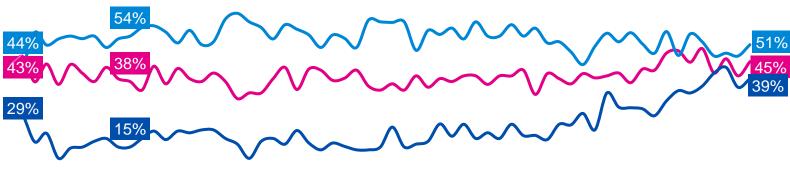
# Feelings of financial security and optimism around future financial conditions have increased in the last 7 days

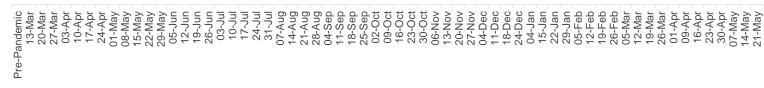
To what extent do you agree with the following statements?
(0=Not at all, 10=Completely)
% selecting top 3 (8-10)







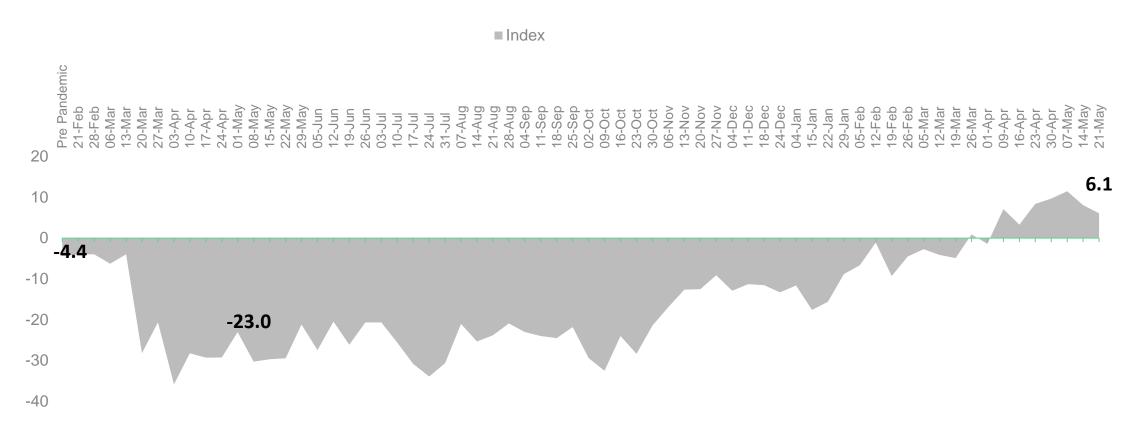




- —I feel financially secure
- —Money is tight at the moment
- —I think business conditions will be good over the next 12 months



### Consumer confidence has decreased again this week, dropping from 8.1 to 6.1



The Consumer Confidence index can range from 100 to -100 and is calculated by subtracting negative financial outlook from positive financial outlook. A zero score means equal positive and negative feedback. Please note that we have remove two statements that were originally included in Index calculations to get a more nuanced view, and therefore the data now shown in this chart is different to previous weeks.



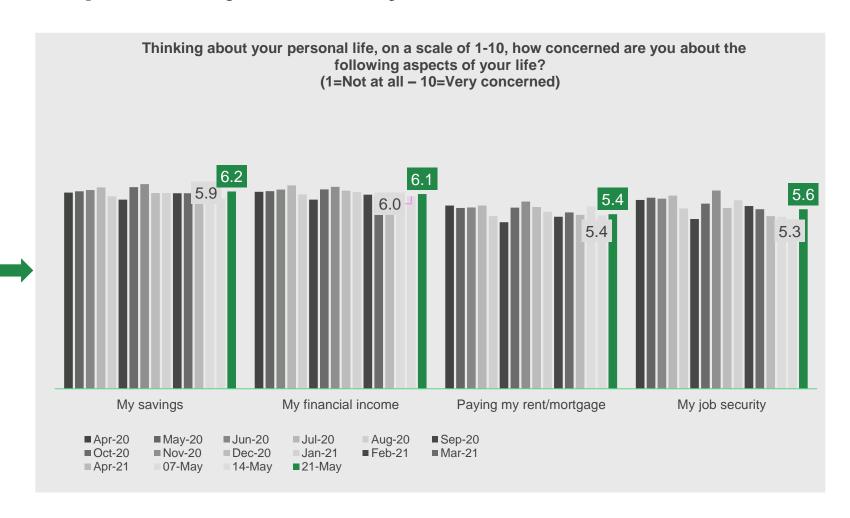
# Despite increased optimism in future financial conditions, there has been an increase in concern around personal job security

**7%** of households have someone that has been **furloughed** 

**4%** of households contain someone that has had their **salary reduced** since the COVID-19 outbreak

**7%** of households include someone that has **been made redundant** since the COVID-19 outbreak began

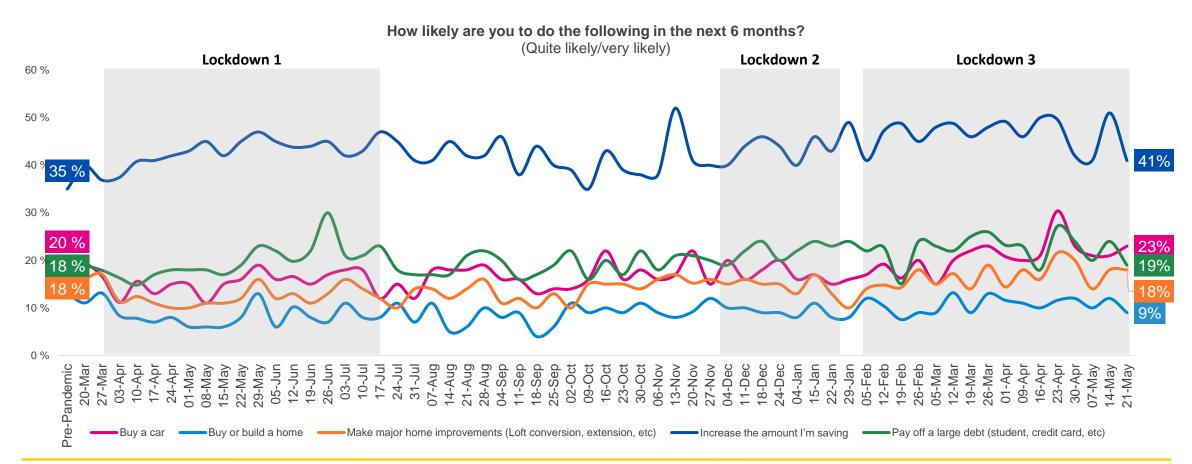
68% say that their employer has been supportive during the COVID-19 outbreak





# Plans to increase savings is down 10ppts and plans to pay off a large debt has decreased 5ppts

The percentage of people that plan to make major home improvements has increased 4ppts from 14% to 18%



# Confidence in Government & Broad Concerns



### Confidence in the government has decreased 2ppts as some criticize their handling of the Indian variant

The vaccine roll-out continues to bolster people's confidence in the government's response to the pandemic:

"The Govt are doing their best on difficult and untested circumstances. Vaccination programme has been excellent, also hospital provision."

"With the vaccination doing well, I believe that things are going to be okay in the future"

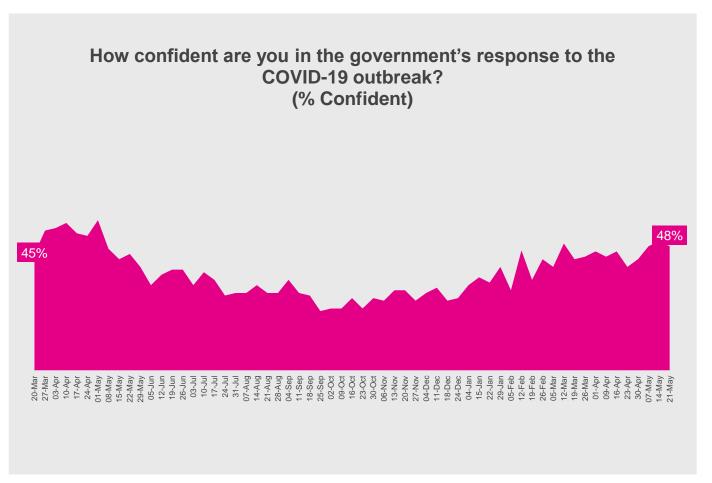
"Government has successfully taken all the steps to control Covid 19 situation. They didn't do well in the first wave, but they did extremely well in the last 2 waves."

However, there is criticism around their handling of COVID-19 variants and travelling abroad:

"I don't think they're doing enough to prevent Covid variants from abroad. I don't think travelling abroad should be encouraged yet"

"I think the governments primary plan to vaccinate everyone is flawed when they refuse to shut the boarders"

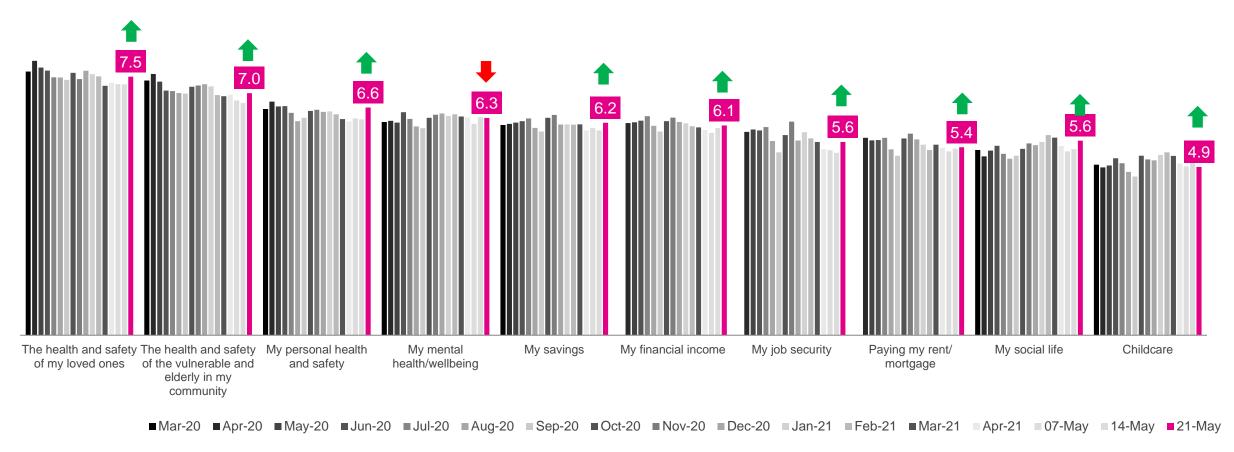
"Another variant has entered the country and I think the government hasn't done enough to prevent that."





# In light of news on the Indian variant of COVID-19, concerns for personal health and safety and the health of loved ones has increased

Thinking about your personal life, on a scale of 1-10, how concerned are you about the following aspects of your life? (1=Not at all – 10=Very concerned)

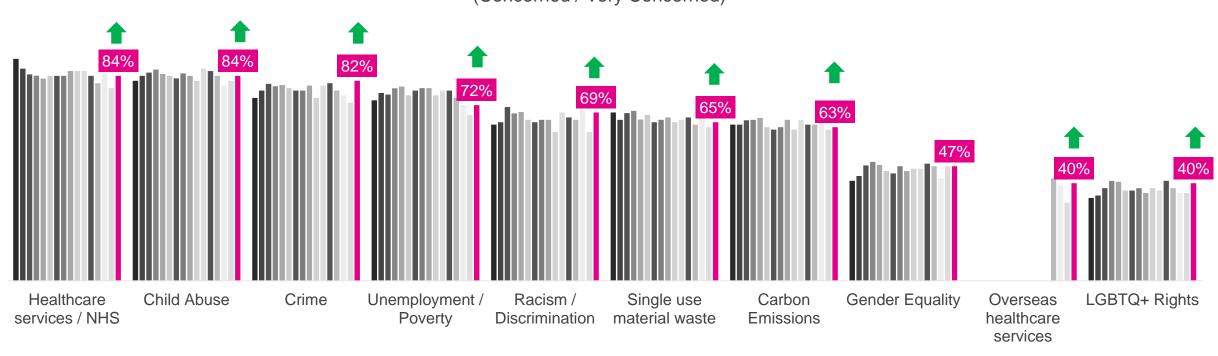




# Concerns over broader societal issues have increased across the board, with concerns for overseas healthcare spiking in the last 7 days

Concerns over overseas healthcare services has increased this week by 8ppts, from 32% to 40%

How concerned are you about the following topics?
(Concerned / Very Concerned)



■ Apr-20 ■ May-20 ■ Jun-20 ■ Jul-20 ■ Aug-20 ■ Sep-20 ■ Oct-20 ■ Nov-20 ■ Dec-20 ■ Jan-21 ■ Feb-21 ■ Mar-21 ■ Apr-21 ■ 07-May ■ 14-May ■ 21-May

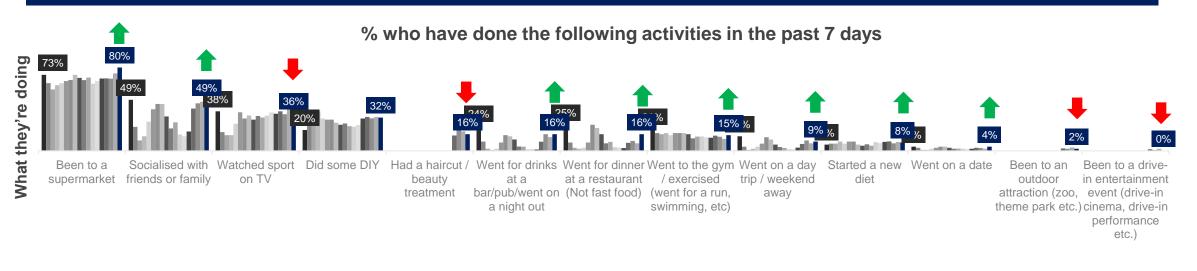


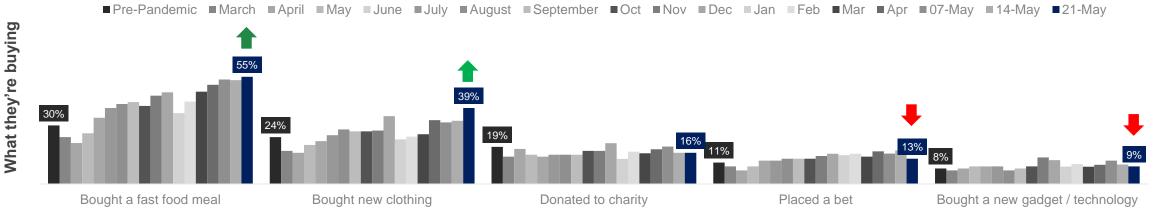
# Changes in Behaviour



# Following the reopening of indoor dining, there's been a 9ppt increase in the percentage of people going out for dinner – the highest level since October

Following a peak in watching sport on TV last week, there was a 5ppt decline in viewership this week and a 4ppt drop in the percentage of people placing a bet. The majority of this data was collected before the final day of the Premier League season on Sunday 23<sup>rd</sup> May.

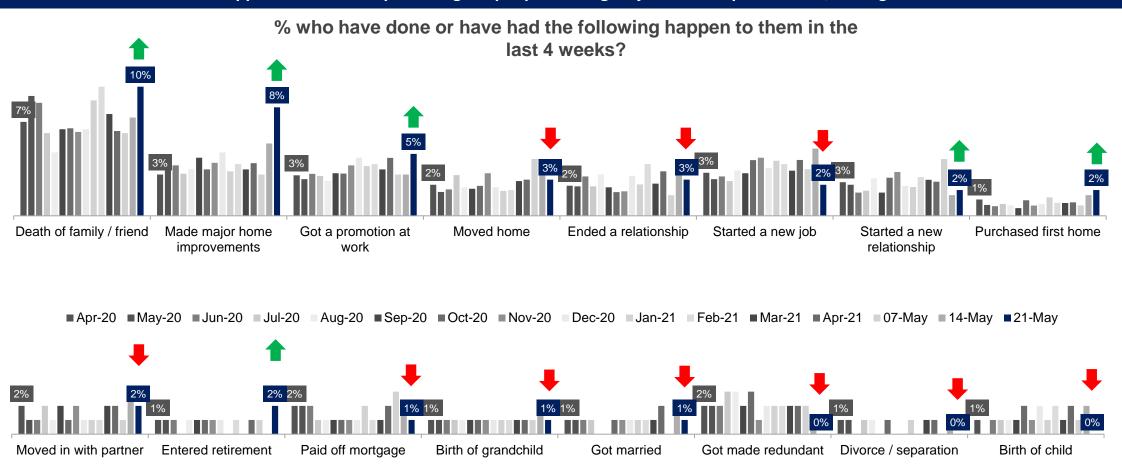






### Unfortunately, there has been a rise in the percentage of people that have recently experienced the death of a loved one

There has been a 2ppt increase in the percentage of people making major home improvements, the highest level to-date

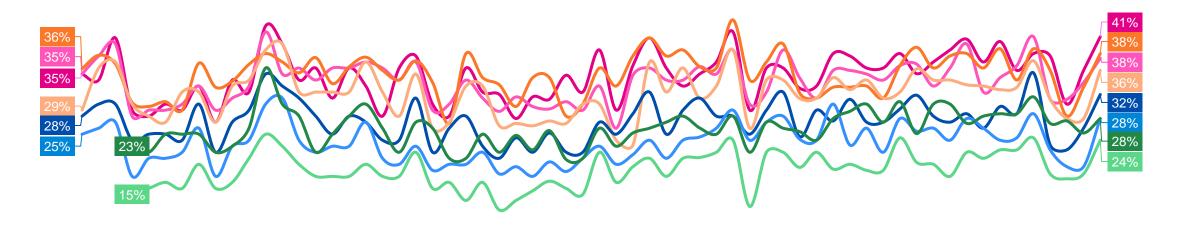


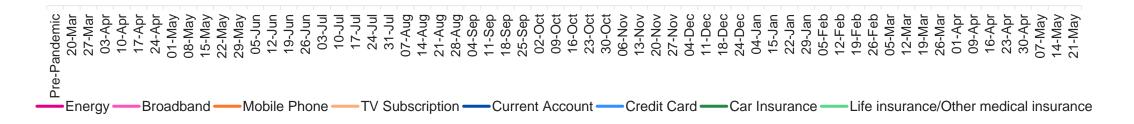


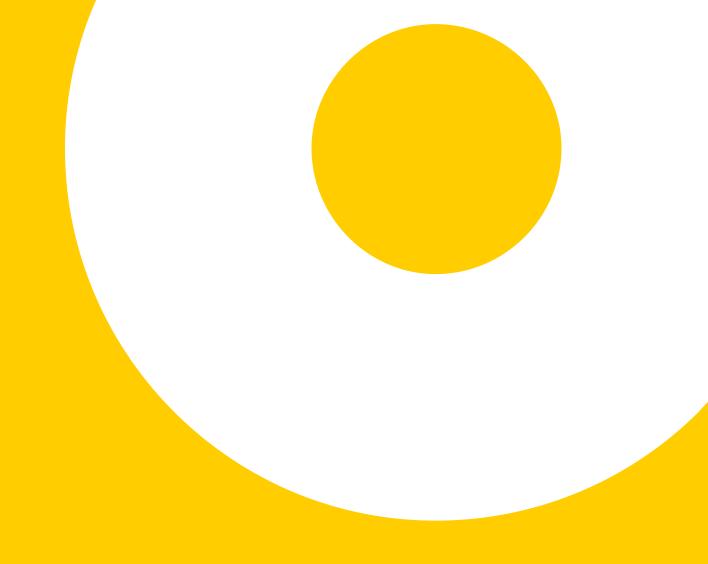
# Interest in switching providers has continued its incline, following a decline at the end of April and beginning of May

Have you talked about, researched, bought any of the following in the past 4 weeks?

Any interest or action





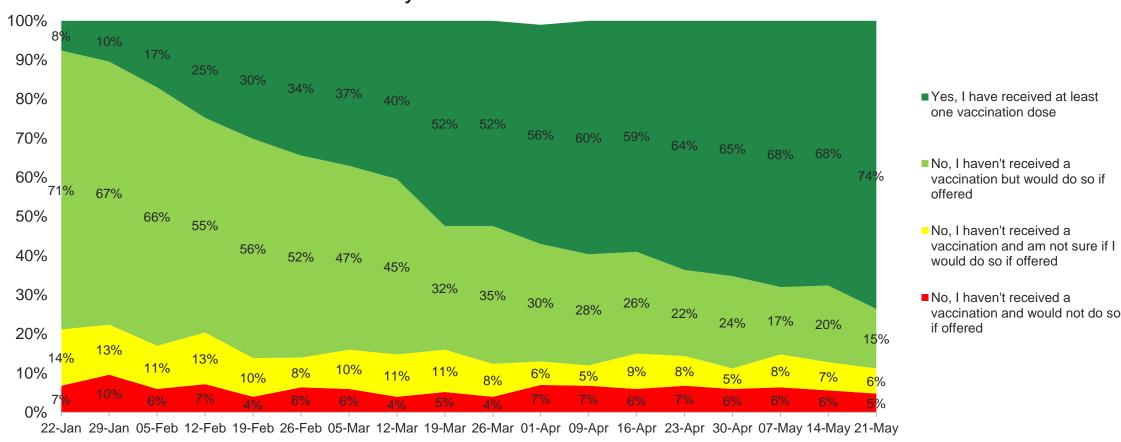


### Looking ahead



### This week there has been a significant increase in the number of those who have received at least one dose of a COVID-19 vaccination this week

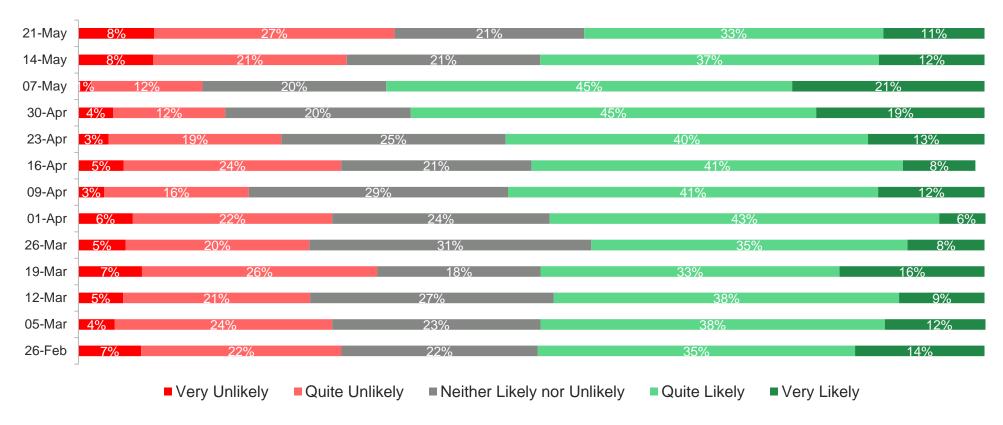
#### Have you received a vaccination for COVID-19?





# Confidence that the current national lockdown restrictions will be lifted on 21<sup>st</sup> June has dropped slightly again this week around news of new variants

How likely do you think it is that all current national lockdown restrictions in England will be lifted on 21st June 2021?





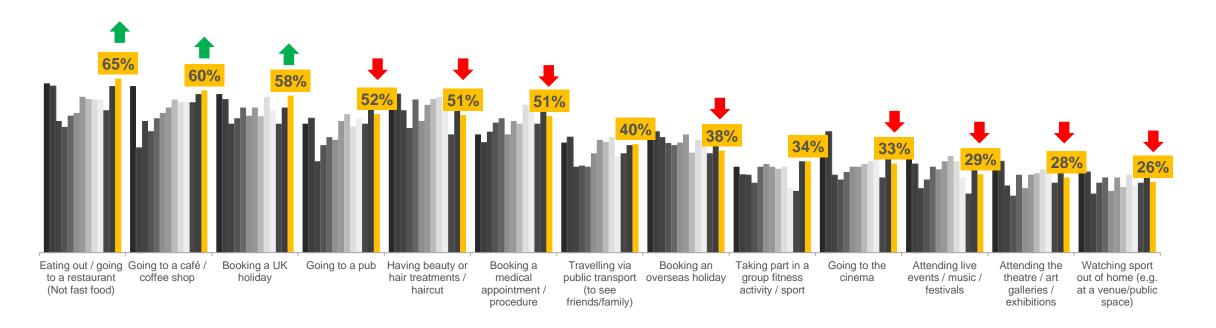
### Following the easing of restrictions last week, and hospitality opening their doors to inside bookings, the number of people eating out and going to a café has increased this week

After updates on the "red, amber and green list rules" for re-entering England after a holiday, there has been an increase in interest in booking a UK holiday, and declines in those looking to book an overseas holiday.

Which of the following activities have you thought about, researched and/or booked in the past 7 days?

ANY ACTION (Thought about, researched/browsed or booked)







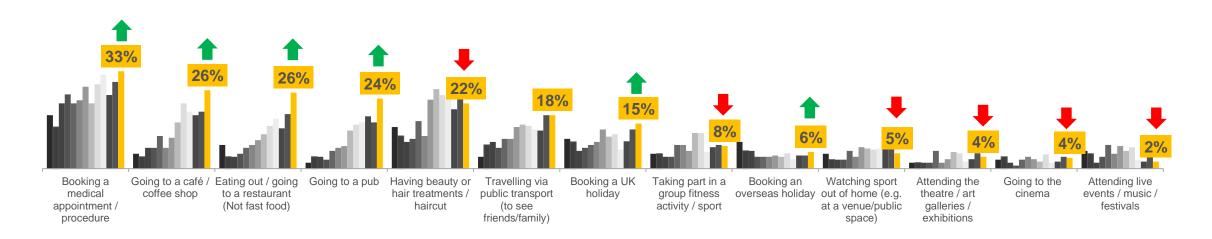
### The number of people booking to eat or drink out has increased significantly this week after the easing of indoor hospitality restrictions

Those booking visits to cafes, restaurants and pubs has increased this week (+7ppts, +8ppts, +8ppts respectively). The percentage of people booking UK holidays continues to rise, which is now at 15%.

Which of the following activities have you thought about, researched and/or booked in the past 7 days?

BOOKED





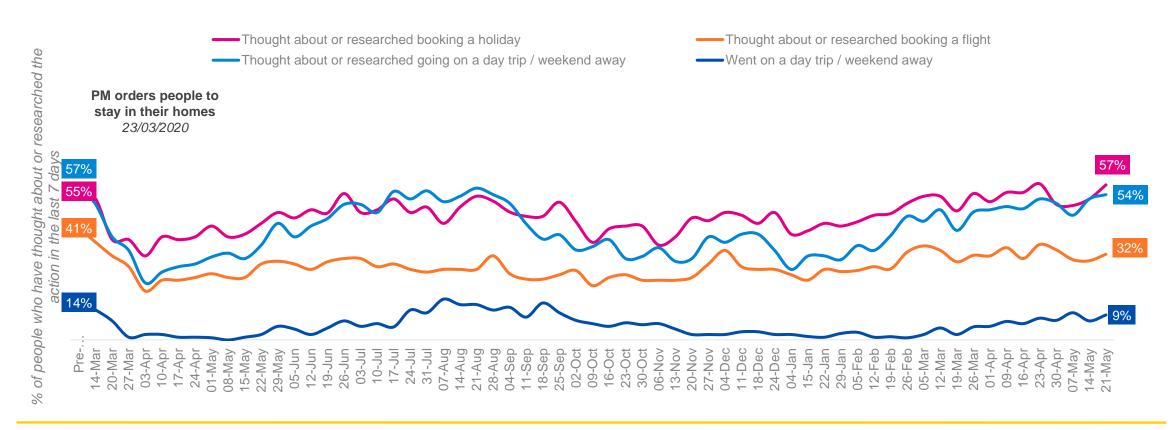


### The weekend before bank holiday weekend has driven interest in booking holidays and trips away

There have been increases across the board this week for interest in, and visits on trips/weekends away.

Looking at the different activities listed below, in the past 7 days which have you thought about and or researched if at all?

Which of the below, if any, have you done or have happened to you in the last 7 days? – Went on a day trip



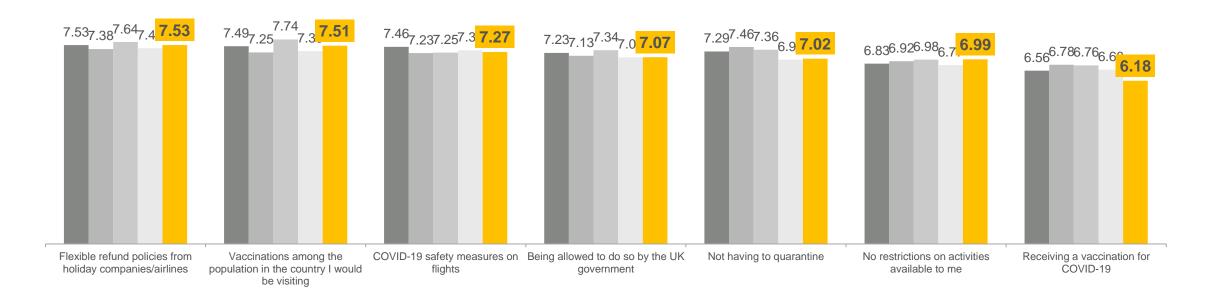


### Flexible refund policies continue to be the most important aspect to make travellers feel comfortable in booking an overseas holiday

On a scale of 0 to 10, where 0 is 'Not at all' and 10 is 'Completely' how important are the following in making you feel comfortable booking an overseas holiday?

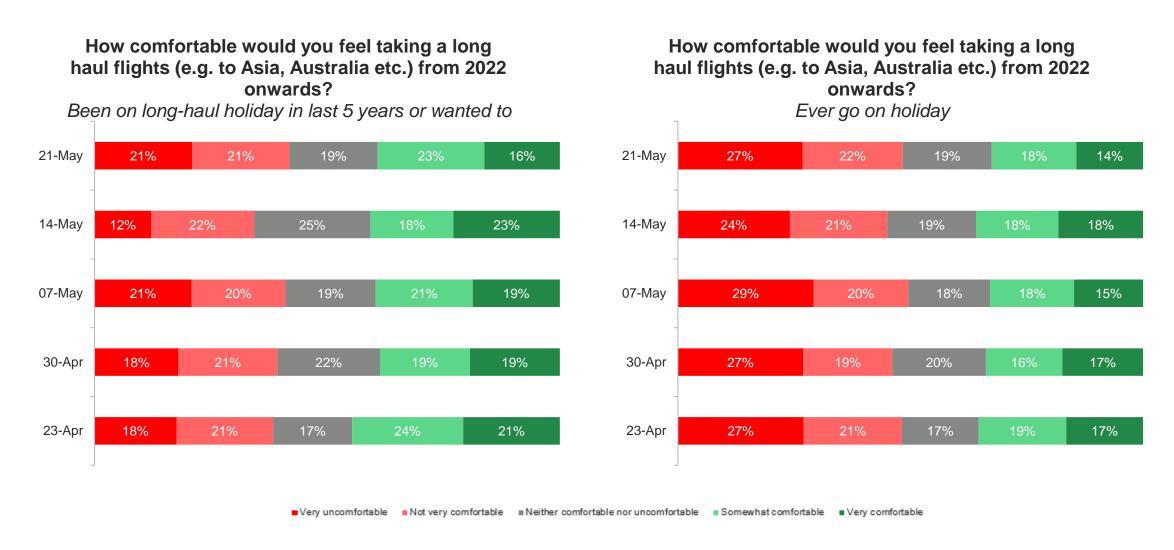
Mean Score

■ 23-Apr ■ 30-Apr ■ 07-May ■ 14-May ■ May-21





### There have been small declines in the percentage of travellers who feel comfortable taking long haul flights

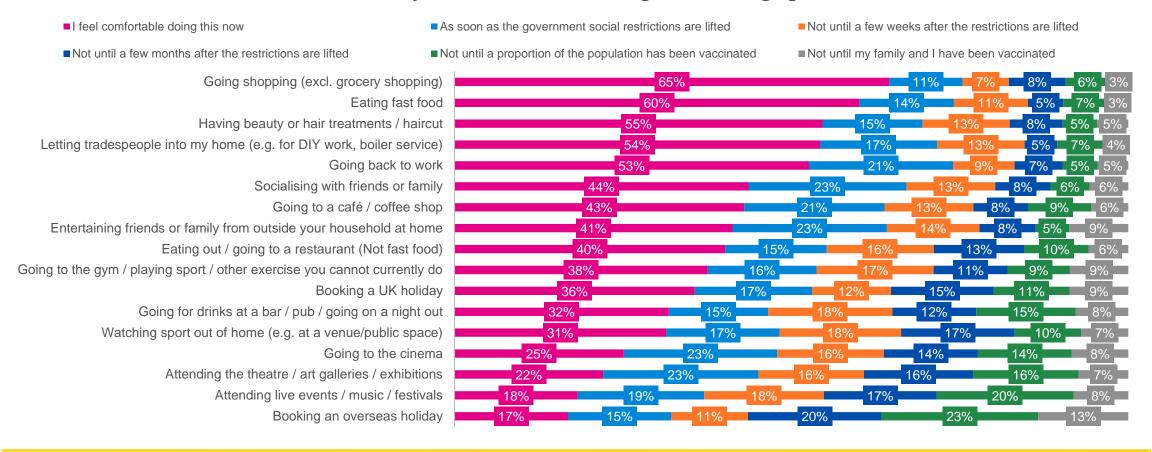




### As restrictions have lifted on indoor hospitality, we see a jump in those who feel comfortable eating out and going for drinks at a bar, pub or night out

There were increases in the percentage of people that currently feel comfortable attending indoor spaces this week, with a 7ppt increase in those comfortable going for drinks at a bar / pub, and 11ppt increase in eating out/going to a restaurant.

#### When would you feel comfortable doing the following again?





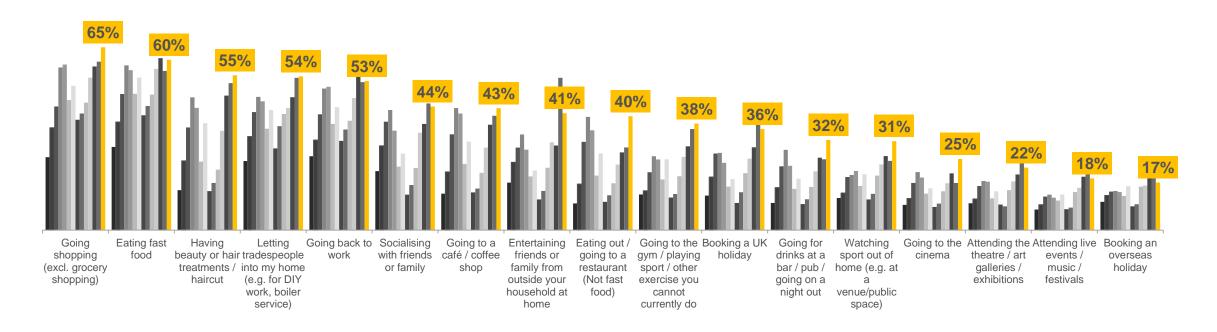
### People are feeling more comfortable in public social situations ahead of the easing of social restrictions in Step 3 on the road out of lockdown

The percentage of people that feel comfortable going to the cinema has increased 8ppts, watching sports outside of home increased by 7ppts and going to the gym 2ppts.

And at what stage would you feel comfortable doing the following?

I feel comfortable doing this now

■Jun-20 ■Jul-20 ■Aug-20 ■Sep-20 ■Oct-20 ■Nov-20 ■Dec-20 ■Jan-21 ■Feb-21 ■Mar-21 ■Apr-21 ■07-May ■14-May ■21-May





### **Appendix**



