Consumer Impact Rebox.







Contents

01

Introduction & Summary

02

Life satisfaction,
Optimism &
Consumer
Confidence

03

Confidence in Government & Broad Concerns

04

Changes in Behaviour

05

Looking Ahead

06

Appendix



Introduction & Summary



Introduction

The OMD Insight team's unique tracking study, Radar, surveys between 250 - 500 Brits weekly to glean insight on the nation's outlook and consumer's decision-making. It has run for 99 weeks, surveyed over 28,000 people in total and given OMD UK access to a rich, trendable dataset of consumer behaviours.

With the COVID-19 pandemic impacting everybody in the UK, we are using Radar to measure the extent of this impact and track how it evolves over time.

This week's report focuses on these most recent results, collected from a nationally representative sample of 252 respondents in the UK between Friday 26th February to Sunday 28th February 2021.



Summary: Optimism, happiness and life satisfaction are all up thanks to the latest announcement from the PM and the continual success of the vaccination roll-out

- Happiness levels have increased 2ppt this (32% to 34%) and there has been a 3ppt increase in optimism (up from 19% to 22% in the last 7 days). Life satisfaction has also increased from 30% to 32%.
- After the announcement of restrictions lifting in June, confidence in future business conditions has jumped 13ppt in the past 7 days, however concerns over personal finances are still on the rise.
- Confidence in the government has increased 8ppts thanks to the vaccine roll-out and the latest PM announcement. However some are concerned lifted restrictions too soon will have a negative impact on progress.
- People continue to say they are supporting local businesses during lockdown (56%), and we have seen a 10 ppt jump in those reporting to be trying new brands (up from 29% to 39%).
- Following the MPs announcement on the roadmap for lifting lockdown, people have been quick to book medical appointments (18%) and beauty/hair appointments (14%), and 6 in 10 people have been thinking about and/or researching places to go out for meals
- More people feel comfortable returning to out of home activities this week and 1 in 10 people have booked a UK holiday since the MPs announcement on the 22nd February

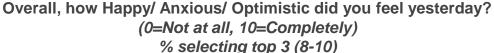
Life satisfaction, optimism & consumer confidence

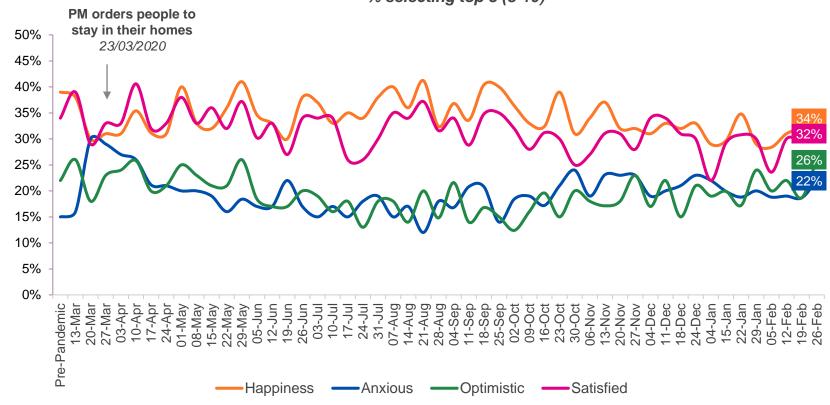


Optimism, life satisfaction and happiness have all increased in the last 7 days, however anxiety levels have risen slightly



- There has been a 3ppt increase in optimism this week, up from 19% to 22% in the last 7 days
- Satisfaction levels have increased from 30% to 32%
- Anxiety levels have also increased this week, from 19% to 22%

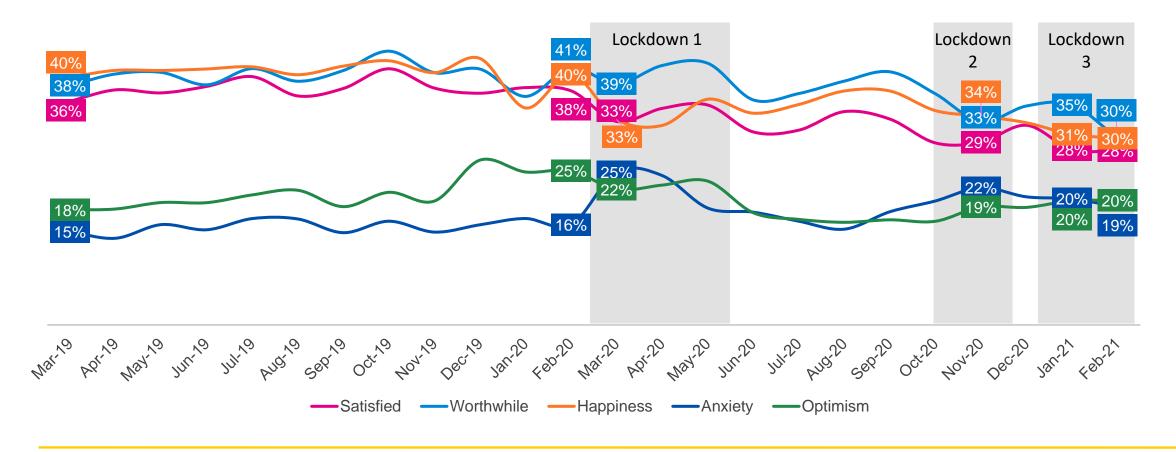






Despite minor improvements this week, Happiness continues to be at a lower level in February compared to previous months

The mood of the nation over time

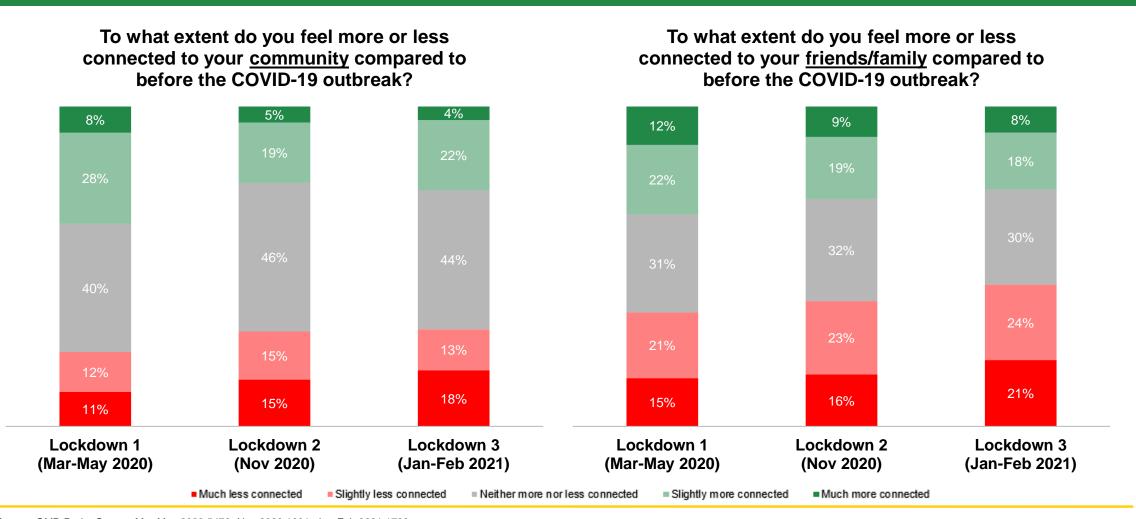


Source: Radar Data March 2019 – February 2021.



The nation are continuing to report feeling less connected to their friends, family and community than they did during Lockdown 1

There has been a 6ppt increase in feeling more connected to the community this week, with no change to feeling connected to friends/family.





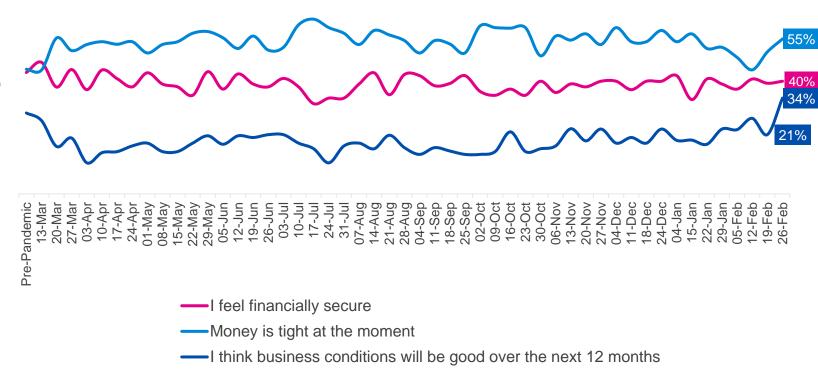
After the announcement of restrictions lifting in June, confidence in future business conditions has jumped 13ppt in the past 7 days

There has been a 1ppt incline in the percent of people feeling financially secure, from 39% to 40%

After a significant decrease last week, those stating that money is tight at a the moment has increased 5ppt from 50% to 55%

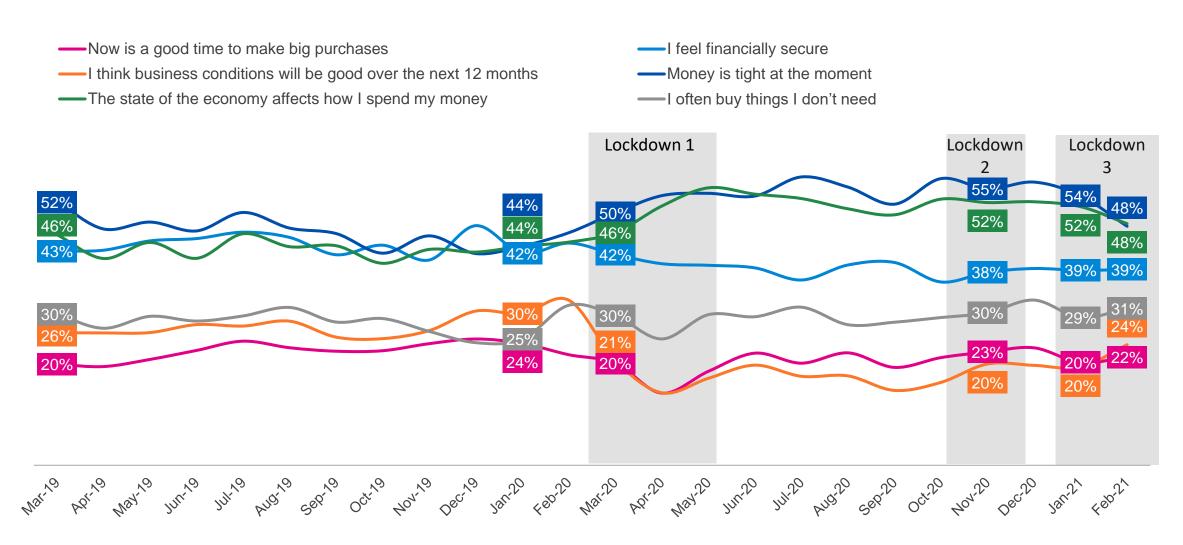
There has been a 13ppt increase in confidence in future business conditions, up from 21% to 34%

To what extent do you agree with the following statements?
(0=Not at all, 10=Completely)
% selecting top 3 (8-10)



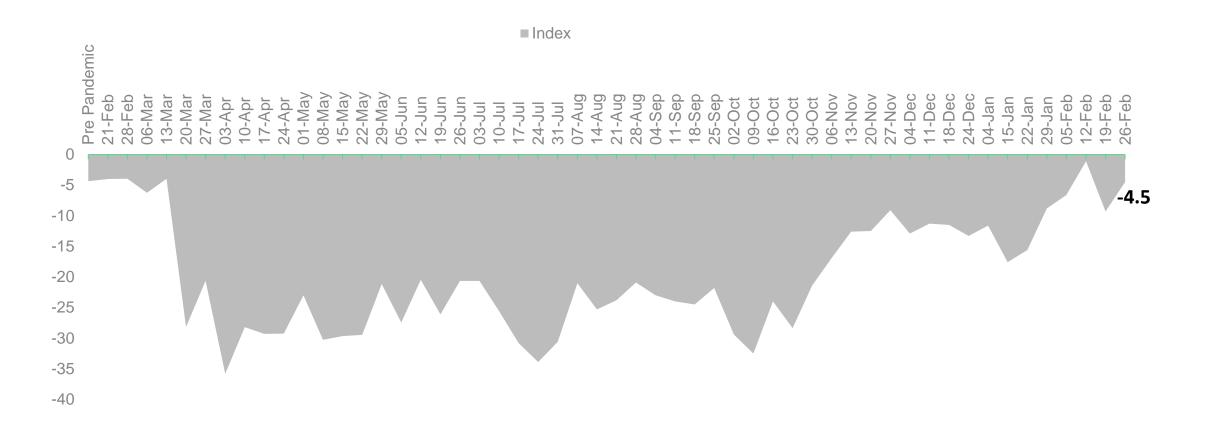


Feelings towards personal finances show similar patterns to those seen in Lockdown 1





Consumer Confidence has increased this week, up from -9.3 to -4.5



The Consumer Confidence index can range from 100 to -100 and is calculated by subtracting negative financial outlook from positive financial outlook. A zero score means equal positive and negative feedback. Please note that we have remove two statements that were originally included in Index calculations to get a more nuanced view, and therefore the data now shown in this chart is different to previous weeks.



Financial concerns have increased again this week, particularly around personal savings

18% of households have someone that has been furloughed

6% of households include someone that has been made redundant since the COVID-19

outbreak began

68% say that their employer has been supportive during the COVID-19 outbreak

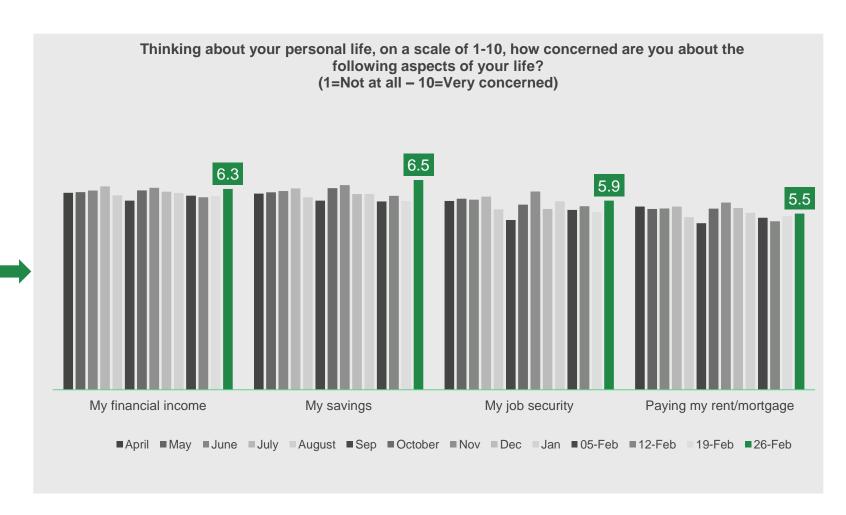
6% of households

contain someone that

has had their salary

reduced since the

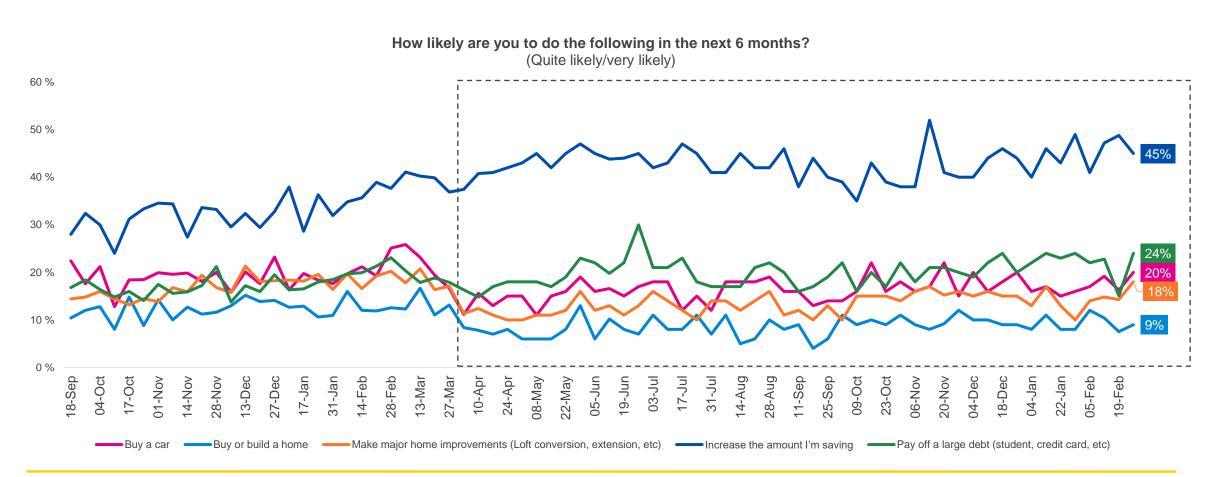
COVID-19 outbreak





Intent to purchase big ticket items has increased across categories this week, as has plans to pay off a large a debt

Intent to increase savings has decreased this week after two weeks of increases, dropping 4ppts in the last 7 days



Confidence in Government & Broad Concerns



Confidence in the government has increased 8ppts thanks to the continual success of the vaccination roll-out and the latest PM announcement

However, there is concern that lifting restrictions too soon and allowing children back to school will have a negative impact on progress:

"Because if they let children back to school and people going back to there normal life's everything could become worse"

"Children shouldn't return to school until teachers have took the vaccine"

"It's dangerous that the lockdown is getting lifted too soon"

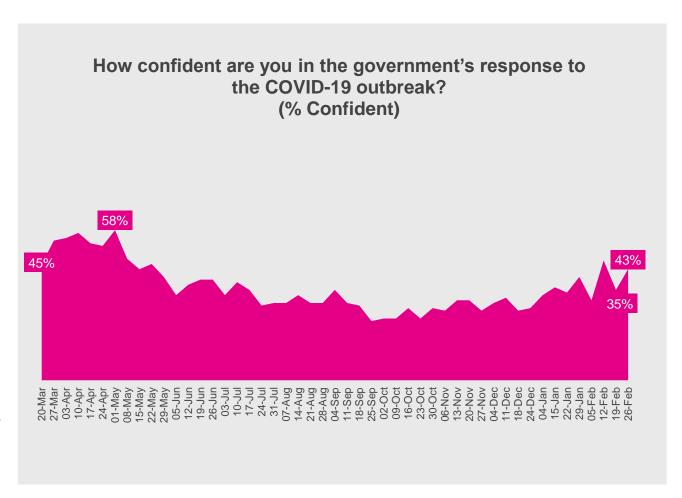
"Because if they let children back to school and people going back to there normal life's everything could become worse."

Although the vaccine roll out continues to improve confidence for many:

"Feel better knowing the vaccine rollout working"

"They did not deal with things straight away or were not strict enough, however the vaccine programme is going well"

".the government has had to do their best having no experience of this . I think they have done the best they could in difficult circumstances . Their brave move to finance and support the development of a vaccine has meant that we are in a very good position towards normality"

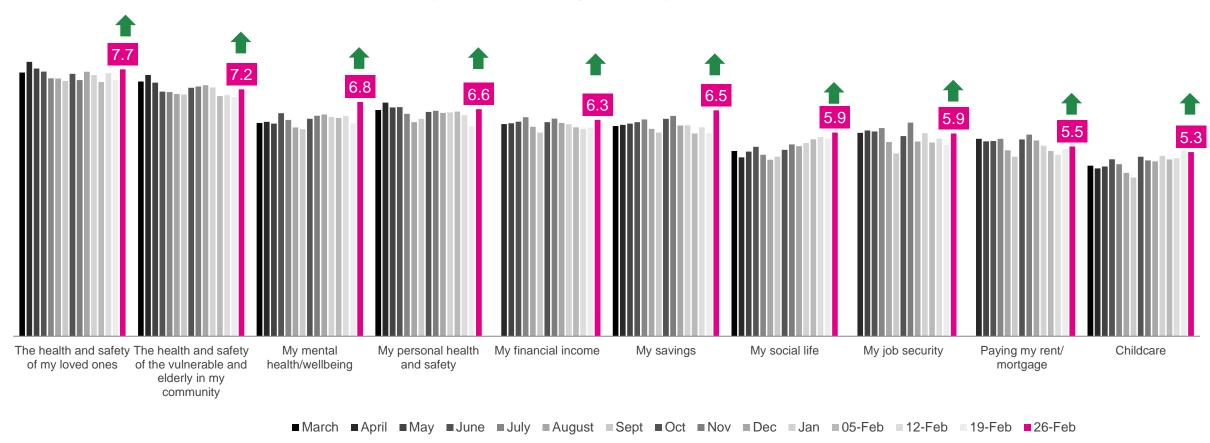




Personal life concerns have increased across the board this week, with the biggest rise being concern for mental health and wellbeing

Thinking about your personal life, on a scale of 1-10, how concerned are you about the following aspects of your life?

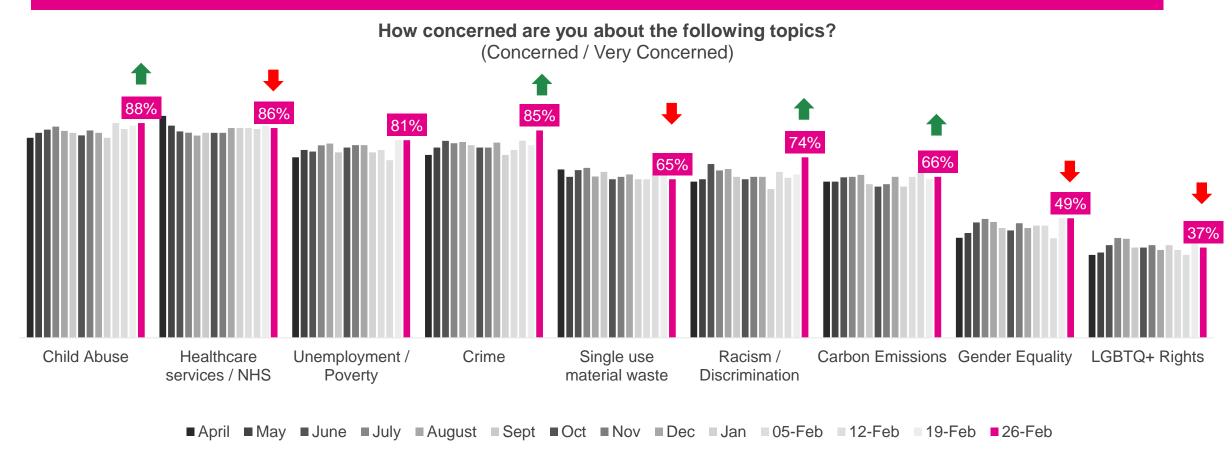
(1=Not at all – 10=Very concerned)





Concerns over racism has increased 7ppts in the last 7 days and concerns over crime has increased 6ppts

Concerns for unemployment/poverty has not increased this week (staying at 81%), however this is significantly higher than levels seen in previous months



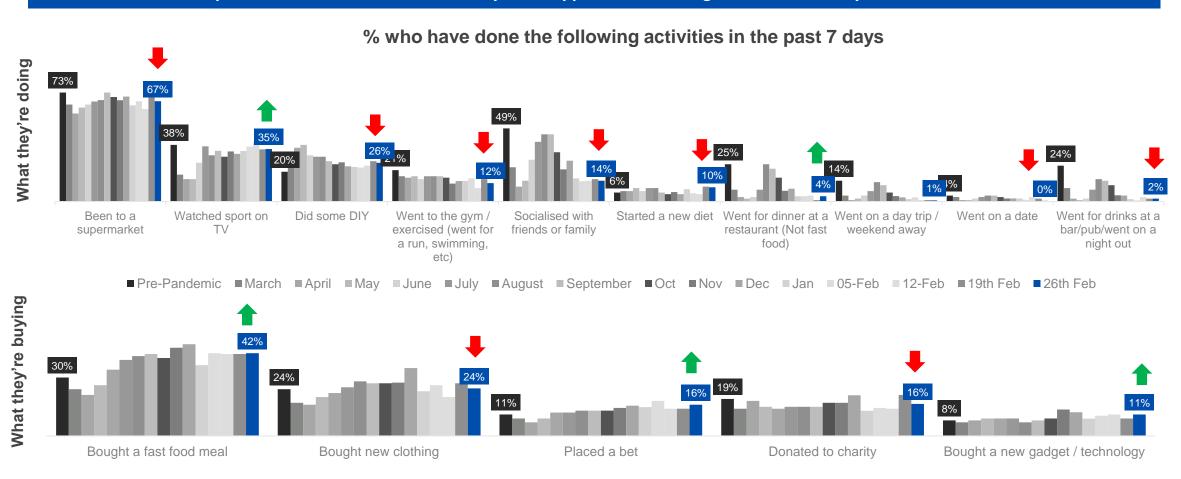


Changes in Behaviour



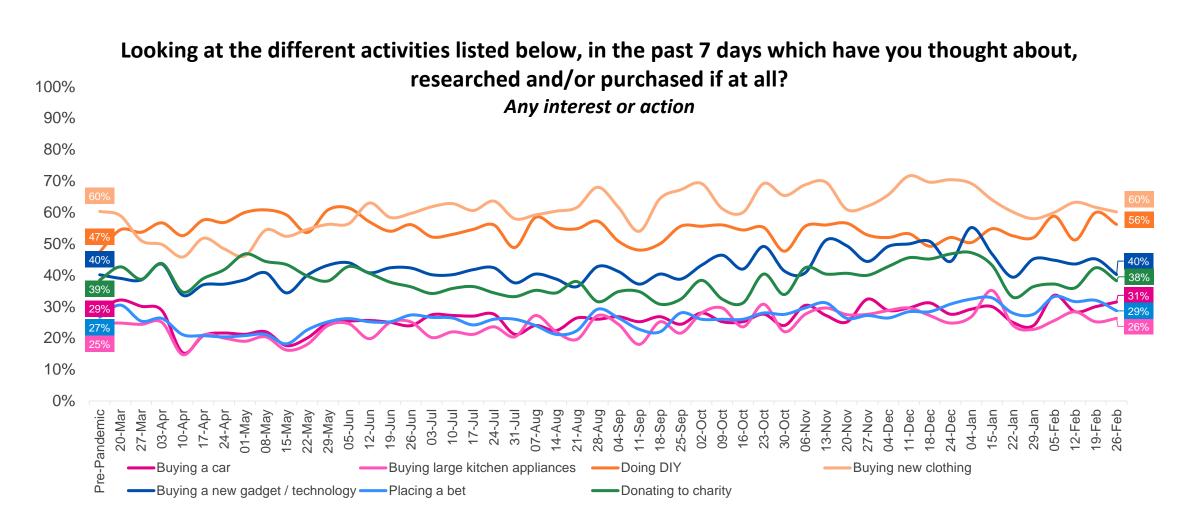
The percentages of those socialising with family and friends continues to decline

The percent that have donated to charity has dropped back down again in the last 7 days from 21% to 16%





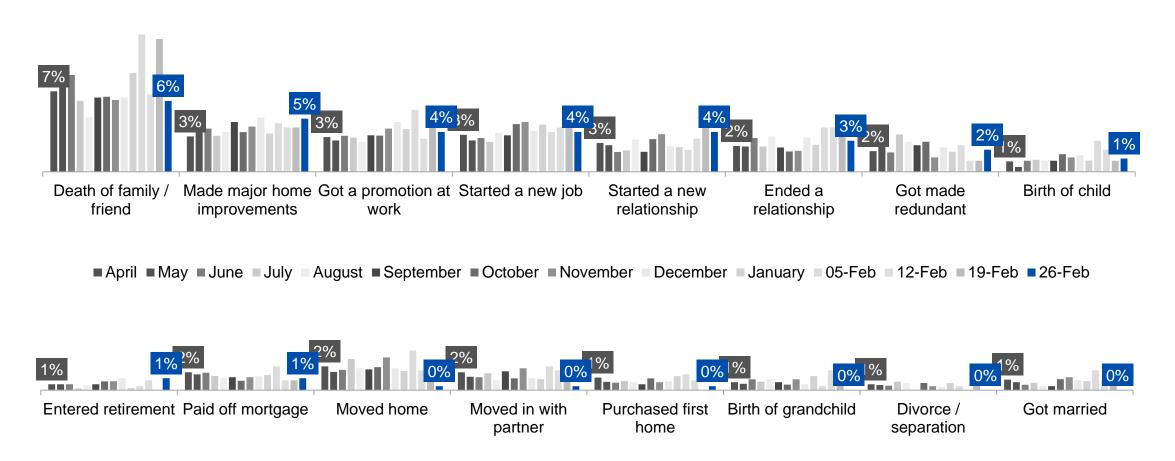
Interest in DIY is 9ppts higher than pre-pandemic levels despite a 4ppt decline this week





Despite seeing a significant drop this week, death of a family/friend continues to be the highest event experienced by respondents

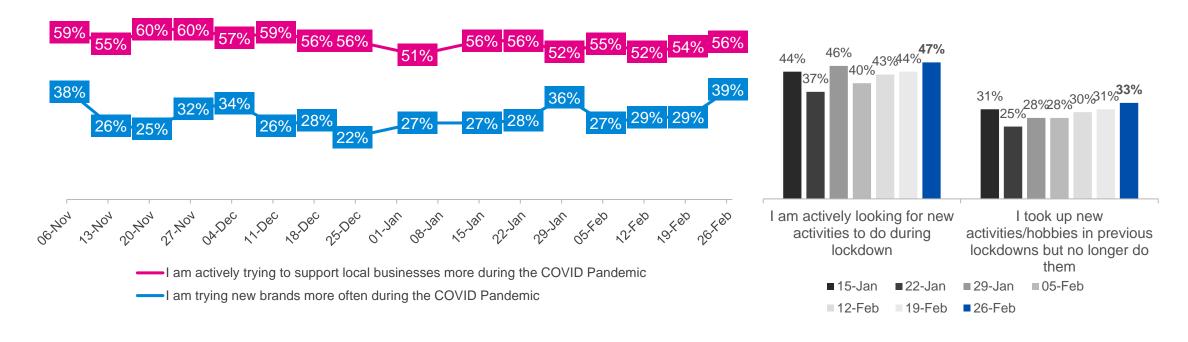
% who have done or have had the following happen to them in the last 4 weeks?





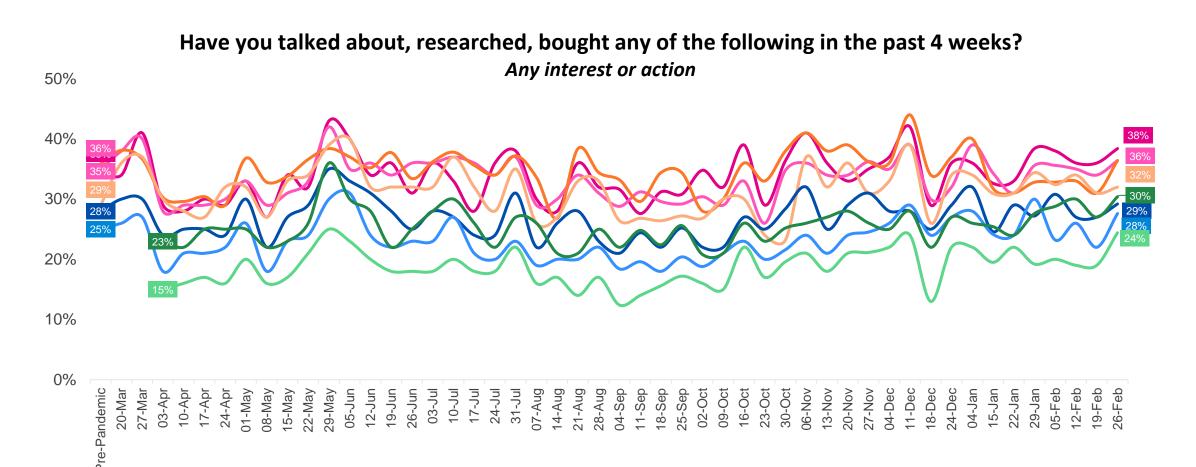
People continue to say they are supporting local businesses, and we have seen a 10 ppt jump in those reporting to be trying new brands

To what extent do you agree with the following statements? (Net Agree %)

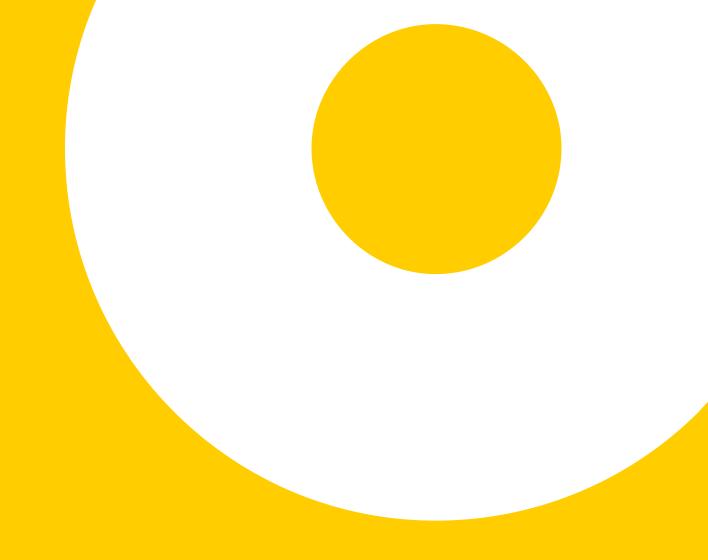




Interest in Life and Medical insurance has increased in the last two months and is 9ppt higher than first recorded last April



Broadband — Mobile Phone — TV Subscription — Current Account — Credit Card — Car Insurance — Life insurance/Other medical insurance

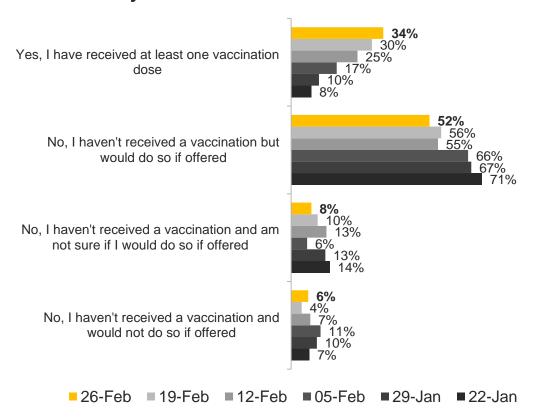


Looking ahead



The percentage of the population that have received a vaccination dose continues to rise but a minority of vaccination rejectors remains

Have you received a vaccination for COVID-19?



Trust remains a prominent barrier to the uptake of COVID-19 vaccinations, in part due to a lack of trust in the government

"I don't trust the vaccine as it is just another example of a government rush job"

"I don't exactly trust as the virus was confirmed a little over a year ago and the vaccine is so sudden."

"Don't trust it or the government at all"

"The government are indirectly forcing us to have it, fearing us into getting it, we don't know where the virus came from so how can we vaccinate against it, and other countries got rid of covid without vaccines"

The speed of development and the lack of evidence on long-term side effects are omnipresent considerations for those unsure

"Vaccine was rushed, no information on long term side effects, vaccine makers made fortune, covid survival rate is <99%"

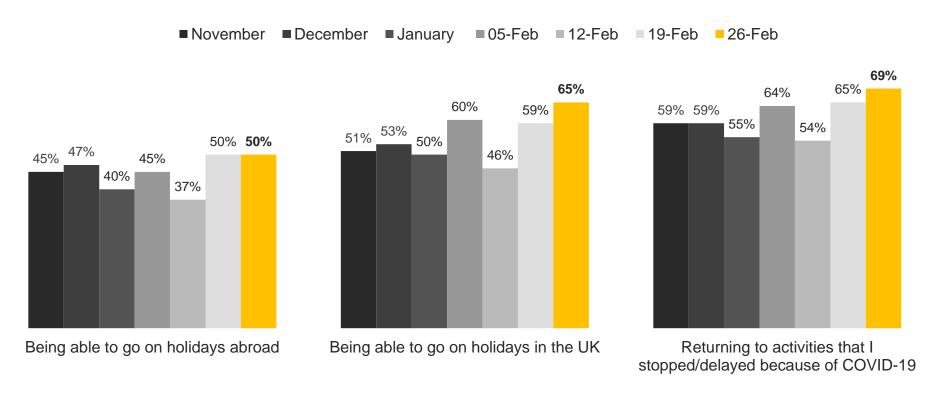
"I want to wait and see if people have long term side effects its not been tested enough vaccines usually take a decade to perfect so this is highly suspicious. I have no faith that we are being told the truth I think more will die yet and it will be yet another failure of government."

"I don't trust it yet, heard of a lot of negative side effects"



Optimism as a result of COVID-19 vaccinations has continued to rise following Monday's government announcement on the plans to lift lockdown restrictions

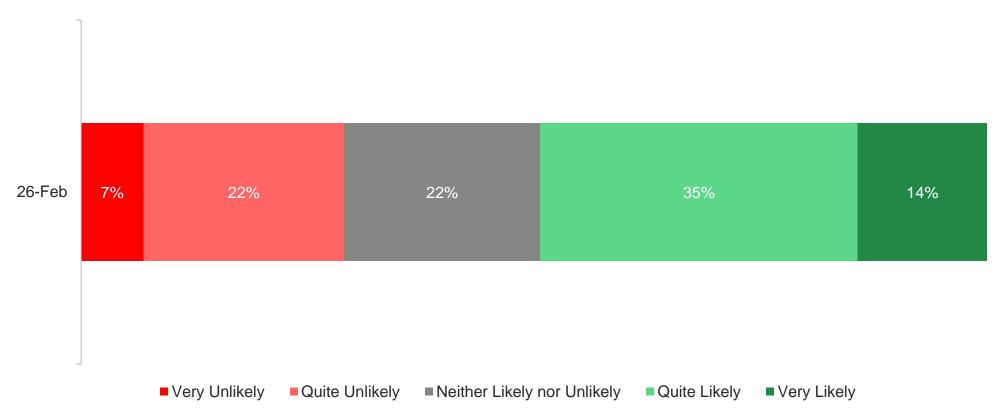
The news around a potential vaccine for COVID-19 in 2021 has made me optimistic about...





Following the announcement of the timeline for lifting lockdown, almost half (49%) of those in England think that it's likely that all current lockdown restrictions will be lifted on 21st June 2021

How likely do you think it is that all current national lockdown restrictions in England will be lifted on 21st June 2021?

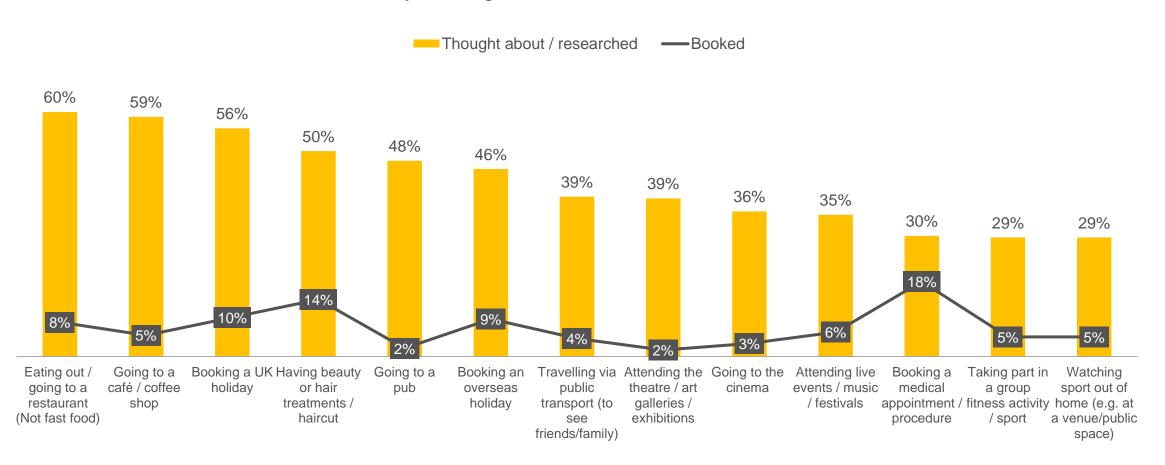


Source: OMD Radar Survey. 26/02: Live in England (217).



After Boris' announcement, many are thinking about and/or researching places to go out for meals, and 1 in 7 have already booked a beauty appt

Since Boris' announcement on Monday (22nd February) outlining a roadmap out of lockdown, which of the following activities have you thought about, researched and/or booked?



Source: OMD Radar Survey. 26/02: 250.

29

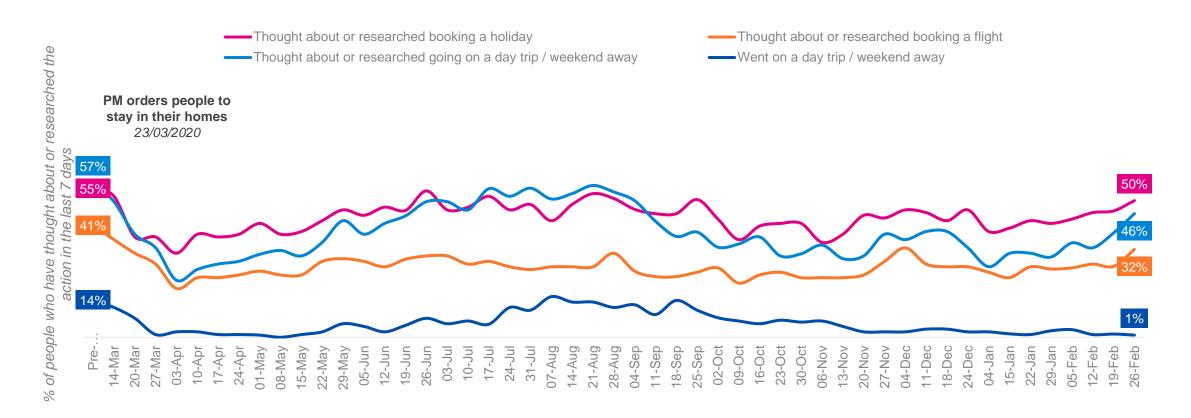


The uplift in interest in travel, driven by last Monday's announcement, resulted in the highest interest in booking a holiday or day trip since August

Interest in day trips is up by 8ppts this week, interest in flights grew by 6ppts and interest in holidays increased by 3ppts

Looking at the different activities listed below, in the past 7 days which have you thought about and or researched if at all?

Which of the below, if any, have you done or have happened to you in the last 7 days? – Went on a day trip

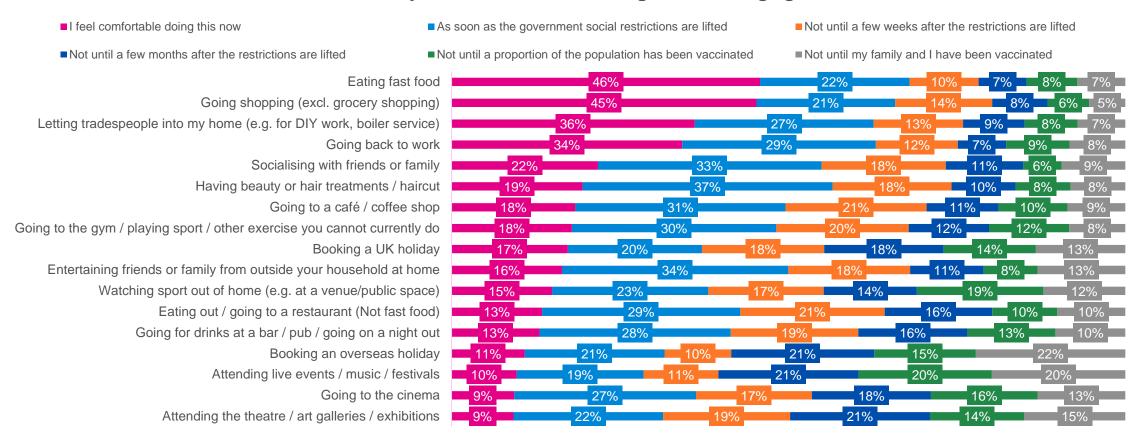




There have been increases in the percentage of people that feel comfortable doing all activities, except returning to work, this week

There has been a 9ppt increase in the percentage of people that feel comfortable socialising with friends

When would you feel comfortable doing the following again?





Appendix



